

**INTERIM REPORT
FOR THE THREE AND NINE MONTHS
ENDED 30 SEPTEMBER 2011**

Limassol, November 9th, 2011

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DIRECTORS' REPORT ON THE COMPANY'S AND GROUP'S OPERATIONS

We have prepared this report as required by Paragraph 82 section 1 point 1 of the Regulation of the Ministry of Finance dated 19 February 2009 on current and periodic information to be published by issuers of securities and conditions of recognition of information required by the law of non-member country as equal

PRESENTATION OF FINANCIAL AND OTHER INFORMATION

In this quarterly report all references to the Company apply to ASBISc Enterprises Plc and all references to the Group apply to ASBISc Enterprises Plc and its consolidated subsidiaries. Expressions such as "we", "us", "our" and similar apply generally to the Group (including its particular subsidiaries, depending on the country discussed), unless from the context it is clear that they apply to the Company alone.

Financial and Operating Data

This quarterly report contains financial statements of, and financial information relating to the Group. In particular, this quarterly report contains our interim consolidated financial statements for the three months ended 30 September 2011. The financial statements appended to this quarterly report are presented in U.S. dollars and have been prepared in accordance with International Accounting Standard ("IAS") 34.

The functional currency of the Company is U.S. dollars. Accordingly, transactions in currencies other than our functional currency are translated into U.S. dollars at the exchange rates prevailing on the applicable transaction dates.

Certain arithmetical data contained in this quarterly report, including financial and operating information, have been subject to rounding adjustments. Accordingly, in certain instances, the sum of the numbers in a column or a row in tables contained in this quarterly report may not conform exactly to the total figure given for that column or row.

Currency Presentation

Unless otherwise indicated, all references in this quarterly report to "U.S. \$" or "U.S. dollars" are to the lawful currency of the United States; all references to "€" or the "Euro" are to the lawful currency of the member states of the European Union that adopt the single currency in accordance with the EC Treaty, which means the Treaty establishing the European Community (signed in Rome on 25 March 1957), as amended by the Treaty on European Union (signed in Maastricht on 7 February 1992) and as amended by the Treaty of Amsterdam (signed in Amsterdam on 2 October 1997) and includes, for this purpose, Council Regulations (EC) No. 1103/97 and No. 974/98; and all references to "PLN" or "Polish Zloty" are to the lawful currency of the Republic of Poland.

All references to U.S. dollars, Polish Zloty, Euro and other currencies are in thousands, except share and per share data, unless otherwise stated.

FORWARD-LOOKING STATEMENTS

This quarterly report contains forward-looking statements relating to our business, financial condition and results of operations. You can find many of these statements by looking for words such as "may", "will", "expect", "anticipate", "believe", "estimate" and similar words used in this quarterly report. By their nature, forward-looking statements are subject to numerous assumptions, risks and uncertainties. Accordingly, actual results may differ materially from those expressed or implied by the forward-looking statements. We caution you not to place undue reliance on such statements, which speak only as of the date of this quarterly report.

The cautionary statements set out above should be considered in connection with any subsequent written or oral forward-looking statements that we or persons acting on our behalf may issue. We do not undertake any obligation to review or confirm analysts' expectations or estimates or to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of this quarterly report.

Part I Additional information

1. Overview

ASBISc Enterprises Plc is one of the leading distributors of Information Technology ("IT") products in Europe, Middle East and Africa ("EMEA") Emerging Markets: Central and Eastern Europe, the Baltic States, the Former Soviet Union, the Middle East and Africa, combining a broad geographical reach with a wide range of products distributed on a "one-stop-shop" basis. Our main focus is on the following countries: Russia, Slovakia, Ukraine, Poland, Czech Republic, Belarus, Romania, Croatia, Slovenia, Bulgaria, Serbia, Hungary, and Middle East countries (i.e. United Arab Emirates, Saudi Arabia, Qatar and other Gulf states).

The Group distributes IT components (to assemblers, system integrators, local brands and retail) as well as A-branded finished products like desktop PCs, laptops, servers, and networking (to SMB and retail). Our IT product portfolio encompasses a wide range of IT components, blocks and peripherals, and mobile IT systems. We currently purchase the majority of our products from leading international manufacturers, including Intel, Advanced Micro Devices ("AMD"), Seagate, Western Digital, Samsung, Microsoft, Toshiba, Dell, Acer, Apple, Lenovo and Hitachi. In addition, a significant part of our revenue is comprised of sales of IT products under our private labels, Prestigio and Canyon.

ASBISc commenced business in 1990 in Belarus and in 1995 we incorporated our holding company in Cyprus and moved our headquarters to Limassol. Our Cypriot headquarters support, through three master distribution centres (located in the Czech Republic, the United Arab Emirates and China), our network of 33 warehouses located in 26 countries. This network supplies products to the Group's in-country operations and directly to its customers in approximately 75 countries.

The Company's registered and principal administrative office is at Diamond Court, 43 Kolonakiou Street, Ayios Athanasios, CY-4103 Limassol, Cyprus.

2. Executive summary for the three and nine month periods ended 30 September 2011

The principal events of the three months ended 30 September 2011 were as follows:

- Revenues in Q3 2011 increased by 0.55% to U.S. \$ 359,419 from U.S. \$ 357,437 in the corresponding period of 2010.
- Gross profit before currency movements in Q3 2011 increased by 15.32% to U.S. \$ 17,611 from U.S. \$ 15,271 in the corresponding period of 2010.
- Gross profit after currency movements in Q3 2011 increased by 2.70% to U.S. \$ 17,726 from U.S. \$ 17,259 in the corresponding period of 2010.
- Gross profit margin in Q3 2011 increased by 2.14% to 4.93% from 4.83% in the corresponding period of 2010.
- Selling expenses in Q3 2011 increased by 20.61% to U.S. \$ 8,883 from U.S. \$ 7,365 in the corresponding period of 2010. It is however important to underline that at the same time, selling expenses in Q3 2011 were reduced compared to previous quarters of 2011, due to the restructuring of the sales organization compensation structure.
- Administrative expenses in Q3 2011 increased by 6.72% to U.S. \$ 6,167 from U.S. \$ 5,778 in the corresponding period of 2010. It is important to underline, that at the same time administrative expenses were reduced compared to previous quarters of 2011.
- EBITDA in Q3 2011 reached U.S. \$ 3,410 in comparison to U.S. \$ 4,862 in the corresponding period of 2010.

- Net profit after taxation in Q3 2011 reached U.S. \$ 511 in comparison to U.S. \$ 1,309 in the corresponding period of 2010. It is especially important that this profit was generated with almost no currency losses or gains, while in Q3 2010 the Company had currency gains of U.S.\$ 1,989. This clearly shows a step ahead in the Company's strategy to hedge itself from currency volatilities.

Following table presents revenues breakdown by regions in the three month periods ended September 30th, 2011 and 2010 respectively (in U.S.\$ thousand):

| Region | Q3 2011 | Q3 2010 |
|----------------------------|---------|---------|
| Former Soviet Union | 152,428 | 152,948 |
| Central and Eastern Europe | 118,880 | 112,672 |
| Western Europe | 21,597 | 27,290 |
| Middle East and Africa | 55,266 | 52,098 |
| Other | 11,247 | 12,429 |
| Grand Total | 359,419 | 357,437 |

The principal events of the nine months ended 30 September 2011 were as follows:

- Revenues in Q1-Q3 2011 increased by 5.63% to U.S. \$ 1,011,918 from U.S. \$ 957,994 in the corresponding period of 2010.
- Gross profit before currency movements in Q1-Q3 2011 increased by 10.28% to U.S. \$ 51,386 from U.S. \$ 46,596 in the corresponding period of 2010.
- Gross profit after currency movements in Q1-Q3 2011 increased by 16.32% to U.S. \$ 51,821 from U.S. \$ 44,551 in the corresponding period of 2010.
- Gross profit margin in Q1-Q3 2011 increased by 10.12% to 5.12% from 4.65% in the corresponding period of 2010.
- Selling expenses in Q1-Q3 2011 increased by 23.43% to U.S. \$ 27,920 from U.S. \$ 22,621 in the corresponding period of 2010.
- Administrative expenses in Q1-Q3 2011 increased by 10.90% to U.S. \$ 18,888 from U.S. \$ 17,031 in the corresponding period of 2010.
- EBITDA in Q1-Q3 2011 reached U.S. \$ 7,283 in comparison to U.S. \$ 7,111 in the corresponding period of 2010.
- Net loss after taxation in Q1-Q3 2011 reached U.S. \$ 2,615 in comparison to a net loss after taxation of U.S. \$ 612 in the corresponding period of 2010. This was mainly because of losses connected with Belarus in Q2 2011.

Following table presents revenues breakdown by regions in the nine month periods ended September 30th, 2011 and 2010 respectively (in U.S.\$ thousand):

| Region | Q1-Q3 2011 | Q1-Q3 2010 |
|----------------------------|------------|------------|
| Former Soviet Union | 412,587 | 374,045 |
| Central and Eastern Europe | 341,870 | 315,262 |
| Western Europe | 74,760 | 82,946 |
| Middle East and Africa | 148,891 | 147,752 |
| Other | 33,810 | 37,988 |
| Grand Total | 1,011,918 | 957,994 |

3. Summary historical financial data

The following data sets out our summary historical consolidated financial information for the periods presented. You should read the information in conjunction with the interim condensed consolidated financial statements and results of operations contained elsewhere in this interim report.

For your convenience, certain U.S. \$ amounts as of and for the three and nine months ended September 30th, 2011 and 2010, have been converted into Euro and PLN as follows:

- Individual items of the balance sheet – based at average exchange rates quoted by the National Bank of Poland for a given balance sheet date December 31st, 2010, that is: 1 US\$ = 2.9641 PLN and 1 EUR = 3.9603 PLN and September 30th, 2011, that is: 1 US\$ = 3.2574 PLN and 1 EUR = 4.4112 PLN
- Individual items in the income statement and cash flow statement – based at exchange rates representing the arithmetic averages of the exchange rates quoted by the National Bank of Poland for the last day of each month in a given period July 1st to September 30th, 2010, that is 1 US\$ = 3.0521 PLN and 1 EUR = 3.9996 PLN and July 1st to September 30th, 2011, that is 1 US\$ = 2.9793 PLN and 1 EUR = 4.1894 PLN.
- Individual items in the income statement and cash flow statement – based at exchange rates representing the arithmetic averages of the exchange rates quoted by the National Bank of Poland for the last day of each month in a given period January 1st to September 30th, 2010, that is 1 US\$ = 3.0556 PLN and 1 EUR = 4.0027 PLN and January 1st to September 30th, 2011, that is 1 US\$ = 2.8523 PLN and 1 EUR = 4.0413 PLN.

| | Period from | | | Period from | | |
|---|-----------------------------|------------------|----------------|-----------------------------|------------------|----------------|
| | 1 July to 30 September 2011 | | | 1 July to 30 September 2010 | | |
| | USD | PLN | EUR | USD | PLN | EUR |
| Revenue | 359,419 | 1,070,818 | 255,602 | 357,437 | 1,090,935 | 272,761 |
| Cost of sales | (341,809) | (1,018,350) | (243,078) | (342,167) | (1,044,327) | (261,108) |
| Gross profit before currency movements | 17,611 | 52,468 | 12,524 | 15,271 | 46,608 | 11,653 |
| Currency movements on gross profit | 115 | 343 | 82 | 1,989 | 6,069 | 1,518 |
| Gross profit after currency movements | 17,726 | 52,812 | 12,606 | 17,259 | 52,677 | 13,171 |
| Selling expenses | (8,883) | (26,465) | (6,317) | (7,365) | (22,479) | (5,620) |
| Administrative expenses | (6,167) | (18,373) | (4,386) | (5,778) | (17,636) | (4,409) |
| Profit from operations | 2,676 | 7,973 | 1,903 | 4,116 | 12,563 | 3,141 |
| Financial expenses | (2,156) | (6,425) | (1,534) | (2,837) | (8,657) | (2,165) |
| Financial income | 82 | 245 | 59 | 145 | 442 | 110 |
| Other gains and losses | 192 | 573 | 137 | 21 | 65 | 16 |
| Impairment of goodwill | (50) | (150) | (36) | - | - | - |
| Share of profit from joint ventures | 1 | 3 | 1 | 16 | 49 | 12 |
| Profit before taxation | 745 | 2,219 | 530 | 1,462 | 4,462 | 1,116 |
| Taxation | (234) | (696) | (166) | (153) | (467) | (117) |
| Profit after taxation | 511 | 1,524 | 364 | 1,309 | 3,995 | 999 |
| Attributable to: | | | | | | |
| Non-controlling interests | 158 | 471 | 113 | 100 | 306 | 77 |
| Owners of the parent | 353 | 1,052 | 251 | 1,209 | 3,688 | 922 |

| | USD (cents) | PLN (grosz) | EUR (cents) | USD (cents) | PLN (grosz) | EUR (cents) |
|---|----------------|----------------|----------------|----------------|----------------|----------------|
| Basic and diluted earnings per share from continuing operations | 0.64 | 1.90 | 0.45 | 2.18 | 6.65 | 1.66 |

| | Period from | | | Period from | | |
|---|-----------------------------------|------------------|-----------------|-----------------------------------|------------------|-----------------|
| | 1 January to 30 September 2011 | | | 1 January to 30 September 2010 | | |
| | USD | PLN | EUR | USD | PLN | EUR |
| Net cash outflows from operating activities | (30,902) | (88,141) | (21,810) | (46,846) | (143,144) | (35,762) |
| Net cash outflows from investing activities | (3,303) | (9,421) | (2,331) | (2,158) | (6,593) | (1,647) |
| Net cash inflows/(outflows) from financing activities | (6,721) | (19,168) | (4,743) | 7,985 | 24,399 | 6,096 |
| Net increase/(decrease) in cash and cash equivalents | (40,925) | (116,730) | (28,884) | (41,019) | (125,337) | (31,313) |
| Cash at the beginning of the period | 21,370 | 60,952 | 15,082 | 36,572 | 111,749 | 27,918 |
| Cash at the end of the period | (19,555) | (55,777) | 13,802 | (4,447) | (13,589) | (3,395) |

| | As at 30 September 2011 | | | As at 31 December 2010 | | |
|--------------------|-------------------------|-----------|-----------|------------------------|-----------|-----------|
| | USD | PLN | EUR | USD | PLN | EUR |
| | Current assets | 367,849 | 1,198,230 | 271,634 | 435,383 | 1,290,519 |
| Non-current assets | 31,207 | 101,654 | 23,045 | 30,244 | 89,645 | 22,636 |
| Total assets | 399,056 | 1,299,885 | 294,678 | 465,627 | 1,380,164 | 348,500 |
| Liabilities | 310,156 | 1,010,303 | 229,031 | 373,860 | 1,108,158 | 279,817 |
| Equity | 88,900 | 289,582 | 65,647 | 91,767 | 272,006 | 68,683 |

| | Period from | | | Period from | | |
|---|--------------------------------|------------------|----------------|--------------------------------|------------------|----------------|
| | 1 January to 30 September 2011 | | | 1 January to 30 September 2010 | | |
| | USD | PLN | EUR | USD | PLN | EUR |
| Revenue | 1,011,918 | 2,886,295 | 714,200 | 957,994 | 2,927,246 | 731,318 |
| Cost of sales | (960,532) | (2,739,725) | (677,932) | (911,398) | (2,784,867) | (695,747) |
| Gross profit before currency movements | 51,386 | 146,569 | 36,268 | 46,596 | 142,378 | 35,571 |
| Currency movements on gross profit | 435 | 1,241 | 307 | (2,045) | (6,250) | (1,561) |
| Gross profit after currency movements | 51,821 | 147,810 | 36,575 | 44,551 | 136,129 | 34,009 |
| Selling expenses | (27,920) | (79,637) | (19,706) | (22,621) | (69,121) | (17,269) |
| Administrative expenses | (18,888) | (53,873) | (13,331) | (17,031) | (52,040) | (13,001) |
| Profit from operations | 5,013 | 14,300 | 3,538 | 4,899 | 14,969 | 3,740 |
| Financial expenses | (7,385) | (21,063) | (5,212) | (5,829) | (17,812) | (4,450) |
| Financial income | 163 | 465 | 115 | 493 | 1,505 | 376 |
| Other gains and losses | 345 | 983 | 243 | 186 | 567 | 142 |
| Impairment of goodwill | (50) | (143) | (35) | - | - | - |
| Share of (loss)/profit from joint ventures | (160) | (456) | (113) | 28 | 85 | 21 |
| Loss before taxation | (2,074) | (5,915) | (1,464) | (224) | (686) | (171) |
| Taxation | (542) | (1,545) | (382) | (388) | (1,185) | (296) |
| Loss after taxation | (2,615) | (7,460) | (1,846) | (612) | (1,870) | (467) |
| Attributable to: | | | | | | |
| Non-controlling interests | 15 | 43 | 11 | 201 | 613 | 153 |
| Owners of the parent | (2,631) | (7,503) | (1,857) | (813) | (2,483) | (620) |
| | USD | PLN | EUR | USD | PLN | EUR |
| | (cents) | (grosz) | (cents) | (cents) | (grosz) | (cents) |
| Basic and diluted earnings per share from continuing operations | (4.74) | (13.52) | (3.35) | (1.46) | (4.47) | (1.12) |

4. Organization of ASBIS Group

The following table presents our corporate structure as at September 30th, 2011:

| Company | Consolidation Method |
|--|------------------------|
| ASBISC Enterprises PLC | Mother company |
| Asbis Ukraine Limited (Kiev, Ukraine) | Full (100% subsidiary) |
| Asbis PL Sp.z.o.o (Warsaw, Poland) | Full (100% subsidiary) |
| AS Asbis Baltic (Tallinn, Estonia) | Full (100% subsidiary) |
| Asbis Romania S.R.L (Bucharest, Romania) | Full (100% subsidiary) |
| Asbis Cr d.o.o (Zagreb, Croatia) | Full (100% subsidiary) |
| Asbis d.o.o Beograd (Belgrade, Serbia) | Full (100% subsidiary) |
| Asbis Hungary Commercial Limited (Budapest, Hungary) | Full (100% subsidiary) |
| Asbis Bulgaria Limited (Sofia, Bulgaria) | Full (100% subsidiary) |
| Asbis CZ, spol.s.r.o (Prague, Czech Republic) | Full (100% subsidiary) |
| UAB Asbis Vilnius (Vilnius, Lithuania) | Full (100% subsidiary) |
| Asbis Slovenia d.o.o (Trzin, Slovenia) | Full (100% subsidiary) |
| Asbis Middle East FZE (Dubai, U.A.E) | Full (100% subsidiary) |
| Asbis SK sp.l sr.o (Bratislava, Slovakia) | Full (100% subsidiary) |

| | |
|---|------------------------|
| Asbis Europe B.V (Schiphol, Netherlands) | Full (100% subsidiary) |
| Asbis Limited (Charlestown, Ireland) | Full (100% subsidiary) |
| FPUE Automatic Systems of Business Control (Minsk, Belarus) | Full (100% subsidiary) |
| E.M. Euro-Mall Ltd (former ISA Hardware Limited–Group) (Limassol, Cyprus) | Full (100% subsidiary) |
| OOO ‘ Asbis’-Moscow (Moscow, Russia) | Full (100% subsidiary) |
| Asbis Morocco Limited (Casablanca, Morocco) | Full (100% subsidiary) |
| EUROMALL CZ s.r.o. (formerly ISA Hardware s.r.o.) (Prague, Czech Republic) | Full (100% subsidiary) |
| EUROMALL d.o.o. (formerly ISA Hardware d.o.o.) (Zagreb, Croatia) | Full (100% subsidiary) |
| ISA Hardware Hungary Commercial Limited Liability Co (Budapest, Hungary) | Full (100% subsidiary) |
| S.C. EUROMALL 2008 S.R.L (formerly ISA Hardware International S.R.L) (Bucharest, Romania) | Full (100% subsidiary) |
| ISA Hardware s.r.o Slovakia (Bratislava, Slovakia) | Full (100% subsidiary) |
| Euro-Mall SRB d.o.o. (former ISA Hardware d.o.o Beograd) (Belgrade, Serbia) | Full (100% subsidiary) |
| E.M.Euro-Mall D.o.o. (former ISA Hardware s.r.o Slovenia) (Ljubljana, Slovenia) | Full (100% subsidiary) |
| Prestigio Plaza Sp. z o.o (Warsaw, Poland) | Full (100% subsidiary) |
| Prestigio Plaza Ltd (formerly Prestigio Technologies) (Limassol, Cyprus) | Full (100% subsidiary) |
| Prestigio Europe s.r.o (Prague, Czech Republic) | Full (100% subsidiary) |
| ASBIS NL.B.V. (Amsterdam, Netherlands) | Full (100% subsidiary) |
| Asbis Kypros Ltd (Limassol, Cyprus) | Full (100% subsidiary) |
| Asbis TR Bilgisayar Limited Sirketi (Istanbul, Turkey) | Full (100% subsidiary) |
| SIA “ASBIS LV” (Riga, Latvia) | Full (100% subsidiary) |
| Megatrend d.o.o. (Sarajevo, Bosnia Herzegovina) | Full (90% ownership) |
| PTUE IT-MAX (Minsk, Belarus) | Full (100% subsidiary) |
| ASBIS Close Joint-Stock Company (former CZAO ASBIS) (Minsk, Belarus) | Full (66.6% ownership) |
| ASBIS IT S.R.L.” (Rome, Italy) | Full (100% subsidiary) |
| ASBIS Kazakhstan LLP (Almaty, Kazakhstan) | Full (100% subsidiary) |
| Euro-Mall SRO (Bratislava, Slovakia) | Full (100% subsidiary) |
| ASBIS Taiwan (Taipei City, Taiwan) | Full (100% subsidiary) |
| AOSBIS TECHNOLOGY (SHENZHE) CORP. (Shenzhen, China) | 48% ownership |
| ASBIS DE GMBH, (Munich, Germany) | Full (100% subsidiary) |
| EUROMALL BULGARIA EOOD (Sofia, Bulgaria) | Full (100% subsidiary) |
| ION-Ukraine LLC (Kiev, Ukraine) | Full (100% subsidiary) |
| Advanced Systems Company LLC (Riyadh, Kingdom of Saudi Arabia) | Full (100% subsidiary) |
| ASBIS KOREA (Seoul, Korea) | Full (100% subsidiary) |

5. Changes in the structure of the Company

During the three months ended September 30th, 2011 there was only one change in the structure of the Company and the Group. Asbis Nordic AB (Jaelfaella, Sweden) liquidation process has been completed following its incentive status.

6. Discussion of the difference of the Company's results and published forecasts

We have not publish any forecasts for the three month period ended September 30th, 2011. However on February 23rd, 2011 we published the official forecasts for year 2011. These forecasts were corrected on July 28th, 2011 because of the extraordinary situation in Belarus. The revenues are expected to reach between U.S. \$ 1,6 billion and U.S.\$ 1,65 billion, and net profit after tax is expected to reach between U.S. \$ 3 million and U.S. \$ 4,5 million for the whole year. Having seen the results of Q3 2011, the Company is confident that it can reach the profitability levels forecasted.

7. Information on dividend payment

For the period ended September 30th, 2011 no dividend was paid.

8. Shareholders possessing more than 5% of the Company's shares as of the date of publication of the interim report

The following table presents shareholders possessing more than 5% of the Company's shares as of the date of publication of this report, according to our best knowledge. The information included in the table is based on the information received from the shareholders pursuant to Art. 69, sec. 1, point 2 of the Act on Public Offering, conditions governing the introduction of financial instruments to organized trading and public companies.

In the three and nine month periods ended on September 30th, 2011 the Company did not receive any information about any change in this structure.

| Name | Number of shares | % of share capital | Number of Votes | % of votes |
|---------------------|-------------------|--------------------|-------------------|----------------|
| KS Holdings Ltd | 25,676,361 | 46.26% | 25,676,361 | 46.26% |
| Alpha Ventures S.A. | 3,200,000 | 5.76% | 3,200,000 | 5.76% |
| Aviva Investors | 2,919,414 | 5,26% | 2,919,414 | 5,26% |
| Free float | 23,704,225 | 42.71% | 23,704,225 | 42.71%* |
| Total | 55,500,000 | 100.00% | 55,500,000 | 100.00% |

9. Changes in the number of shares owned by the members of the Board of Directors

During the three month period ended September 30th, 2011 as well as for the period between August 18th, 2011 (the date of publication of the Interim Report for H1 2011) and November 9th, 2011 (date of this report) there were no changes in the number of shares possessed by the members of the Board of Directors. The table below presents the number of shares held by the members of the Board of Directors as of the date of this report. The information included in the table below is based on information received from members of our Management Board pursuant to Art. 160 sec. 1 of the Act on Public Trading.

| Name | Number of Shares | % of the share capital |
|--|------------------|------------------------|
| Siarhei Kostevitch (directly and indirectly) | 25,718,127 | 46.34% |
| Laurent Journoud | 400,000 | 0.72% |
| Marios Christou | 350,000 | 0.63% |
| Constantinos Tziamalis | 35,000 | 0.06% |
| Efstathios Papadakis | 0 | 0% |
| Kyriacos Christofi | 0 | 0% |

Siarhei Kostevitch holds shares as the ultimate beneficial owner of KS Holdings Ltd.

10. Changes in the members of managing bodies

During the three month period ended September 30th, 2011 there were no changes in the members of the Company's Board of Directors.

11. Administrative and court proceedings against the Company

As of September 30th, 2011, no court, arbitration or administrative proceedings whose single or aggregate value exceeds 10% of our equity were pending against us or any of the members of our Group.

12. Related Party Transactions

During the three months ended September 30th, 2011 we did not have any material related party transaction exceeding the Polish Zloty equivalent of Euro 500 thousand other than typical or routine transactions.

13. Information on guarantees granted to third parties

Neither us, nor any of our affiliates or subsidiary companies have granted any guarantees or secured any third party credits for an amount exceeding 10% of its equity within the three months ended September 30th, 2011. However, the total bank guarantees raised by the Group (mainly to Group suppliers) as at September 30th, 2011 was U.S. \$ 9,748 – as per note number 21 to the financial statements – which is above 10% of the Company's equity.

14. Information on changes in conditional commitments or conditional assets, occurred since the end of last fiscal year

No changes in conditional commitments or conditional assets, occurred since the end of the last fiscal year.

15. Other information important for the assessment of our personnel, economic and financial position, as well as our financial results

In the three months period ended September 30th, 2011 the Company's results of operations have been affected and are expected to continue to be affected by a number of factors, including the effects of currency fluctuations, competition and price pressures, low gross profit margins, potential inventory obsolescence and price erosion, the worldwide unstable financial environment, credit risk and seasonality.

Despite the previous problems with currency losses, visible especially in Q2 2011 due to rapid changes in the Belarussian currency, Q3 2011 results are free from material currency losses, despite steep volatilities of our trading currencies against USD. This confirms the quality of foreign exchange hedging introduced by the Company. It is the Company intention to sustain such effective policy in the future. It will be especially important because of the recent economic instability in the Euro-zone reflected in main currency pairs.

It is important to underline that (excluding the extraordinary and unforeseen situation in Belarus in Q2 2011), in Q3 2011 the Company continued to improve its results at all levels. This was possible mostly due to the Company's improvement in operating efficiency that allowed to benefit from both growing and stable markets.

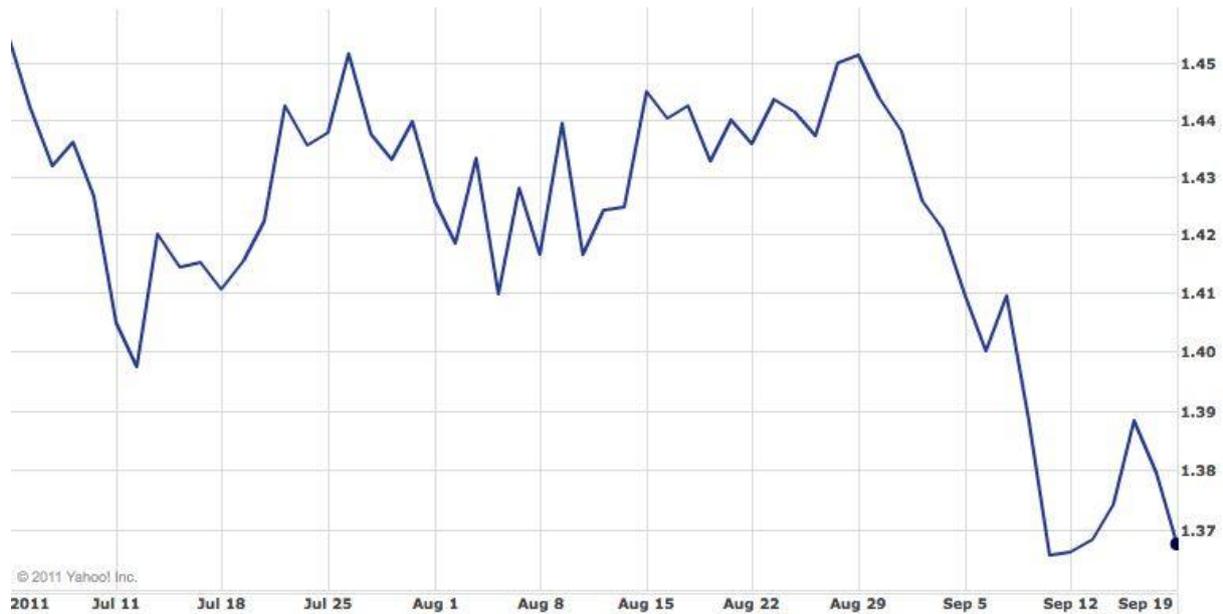
The Company's management strongly believes that if the overall economic situation will not change dramatically, further improvement of results will be visible in Q4 2011 and the financial forecasts are expected to be realized.

Below we present all factors that affected and continue to affect our business:

Currency fluctuations

As mentioned in previous reports, the Company's reporting currency is the U.S. dollar. Traditionally around 40% of the Company's revenues were denominated in U.S. dollars. Following the Company's efforts to decrease currency risk, this number grew to more than 50% back in 2009 and remained unchanged since then, while the balance was denominated in Euro and other currencies, some of which are linked to the Euro. Since most of the Company's trade payable balances are denominated in U.S. dollars (about 80%), the Company was exposed to foreign exchange risk. Foreign exchange risk remains a very crucial factor that might affect the Group's results in the future. On the other hand, the Group has adopted all hedging strategies possible to tackle this problem. The problem persists and will persist as the Euro and other Eastern European currencies fluctuate in a steep manner against the U.S. Dollar, the Group's reporting currency. Despite fluctuations in the currency environment (see below chart), in Q3 2011 the Company was able to limit FX influence on its results due to improved hedging policy.

EUR/USD in Q3 2011



Competition and price pressure

The IT distribution industry is a highly competitive market, particularly with regards to products selection and quality, inventory, price, customer services and credit availability and hence is open to margin pressure from competitors and new entrants. The Company competes at the international level with a wide variety of distributors of varying sizes, covering different product categories and geographic markets. In particular, in each of the markets in which the Company operates it faces competition from:

- a) international distributors such as Avnet Inc., Tech Data Corp., Ingram Micro Inc. and Arrow Electronics Inc., which are much larger than the Company, but do not always cover the same geographic regions with local presence as the Company does,
- b) regional or local distributors, such as Elko, mainly in the Baltic States, Russia, Ukraine, Kvazar Micro and Merlion in the Former Soviet Union, AB, ABC Data and Action in Poland and ATC and ED System-BGS Levi in the Czech Republic and Slovakia.

Competition and price pressures from market competitors and new market entrants may lead to significant reductions in the Company's sales prices. Such pressures may also lead to loss of market share in certain of the Group's markets. Price pressures can have a material adverse effect on the Company's profit margins and its overall profitability, especially in view of the fact that its gross profit margins, like those of most of its competitors, are low and sensitive to sales price fluctuations.

Low gross profit margins

The Company's gross profit margins, like those of other distributors of IT products, are low and the Company expects them to remain low in the foreseeable future. Increased competition arising from industry consolidation and low demand for certain IT products may hinder the Company's ability to maintain or improve its gross margins. A portion of the Company's operating expenses is relatively fixed, and planned expenditures are based in part on anticipated orders that are forecasted with limited visibility of future demand. As a result, the Company may not be able to reduce its operating expenses as a percentage of revenue in order to mitigate any reductions in gross margins in the future.

In order to tackle this problem, the Company continues its strategy of product portfolio diversification by adding more A-branded goods, laptops, software and more own brands sales to traditional IT components business, in order to reach better margins in the future.

Inventory obsolescence and price erosion

The Company is often required to buy components and finished products according to forecasted requirements and orders of its customers and in anticipation of market demand. The market for IT finished products and components is characterized by rapid changes in technology and short product shelf life, and, consequently, inventory may rapidly become obsolete. Due to the fast pace of technological changes, the industry may sometimes face a shortage or, at other times, an oversupply of IT products. As the Company increases the scope of its business and, in particular, of inventory management for its customers, there is an increasing need to hold inventory to serve as a buffer in anticipation of the actual needs of the Company's customers. This increases the risk of inventory becoming devalued or obsolete and could affect the Company's profits either because prices for obsolete products tend to decline quickly, or as a result of the need to make provisions for write-offs. In an oversupply situation, other distributors may resort to price reductions to dispose of their existing inventories, forcing the Company to lower its prices to stay competitive. The Company's ability to manage its inventory and protect its business against price erosion is critical to its success.

A number of the Company's most significant contracts with its major suppliers contain advantageous contract terms that protect the Company against exposure to price fluctuations, defective products and stock obsolescence.

Credit risk

The Company buys components and finished products from its suppliers on its own account and resells them to its customers. The Company extends credit to some of its customers at terms ranging from 21 to 60 days or, in a few cases, to 90 days. The Company's payment obligations towards its suppliers under such agreements are separate and distinct from its customers' obligations to pay for their purchases, except in limited cases in which the Company's arrangements with its suppliers require the Company to resell to certain resellers or distributors. Thus, the Company is liable to pay its suppliers regardless of whether its customers pay for their respective purchases. As the Company's profit margin is relatively low compared to the total price of the products sold, in the event the Company is unable to recover payments from its customers, it is exposed to a financial liquidity risk. The Company has in place credit insurance which covers such an eventuality for approximately 50 percent of its revenue.

Due to the recent market developments following the credit crisis that affected all countries the Group operates in, credit risk has become one of the most important factors that might affect the Group's results in the future. Despite the fact that the Group has managed to credit insure a large portion of its receivables, credit insurance companies are nowadays more risk averse and they are not easily granting credit limits to customers. As a result the Group is exposed to more credit risk and the ability of the Group to analyse and assess its credit risk is of extremely high importance.

Worldwide financial environment

The world's financial crisis has eased throughout 2010 and the nine months of 2011. This included recovery signals from some of our markets (especially in the Former Soviet Union countries), and stabilization in some of others. Following some recovery the Company undertook efforts to benefit from these signals both in revenues and profitability. The revised strategy and adaptation to the new environment, i.e. by rebuilding product portfolio, paid off in terms of increased market share and sales.

However, there are many uncertainties about the world economy and especially the Euro-zone. It is followed by volatility of currencies and fragility of demand in many markets. Although the Company was able to secure from these factors in Q3 (i.e. there were no major currency losses), it is of extreme importance to follow this strategy in future periods and focus more on growing profitability rather than on growing revenues .

Seasonality

Traditionally the IT distribution industry in which the Company operates experiences high demand during the months prior to and leading up to the Christmas and New Year holiday period. In particular, IT distributors' demand tends to increase in the period starting from September to the end of the year.

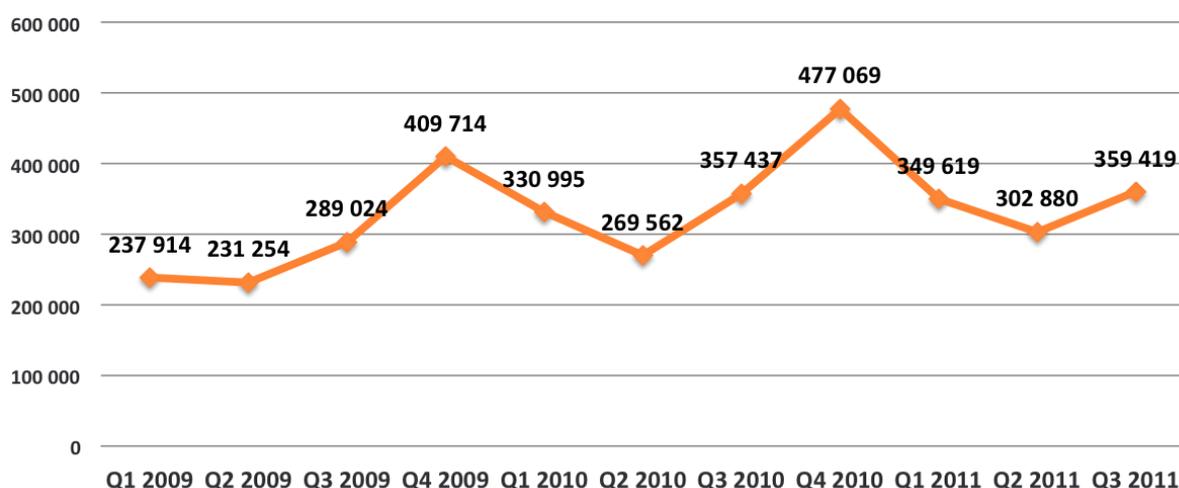
After temporary changes in the traditional seasonality, observed in 2008 and 2009, the trend returned in 2010 and is also clearly visible in 2011 to date.

Results of Operations

Three and nine month periods ended 30 September 2011 compared to the three and nine month periods ended 30 September 2010

Revenues: As the seasonality effect is visible in the markets again, it was no surprise that revenues grew in Q3 2011 compared to both Q3 2010 and Q2 2011. In Q3 2011 revenues grew by 0.55% to U.S. \$ 359,419 from U.S. \$ 357,437 in the corresponding period of 2010. This growth should have been higher if not of the Company's decision to limit its operations in Belarus due to instability of its currency. More importantly during the first nine months of 2011 revenues increased by 5.63% to U.S. \$ 1,011,918 from U.S. \$ 957,994 in the corresponding period of 2010. If this traditional trend of seasonality will continue, revenues are expected to reach an annual peak in Q4 2011.

Seasonality and cycle of growth in ASBISc revenues
Revenues between Q1 2009 and Q3 2011
(in U.S.\$ thousand)



- **Gross profit:** Gross profit grew significantly both in Q3 2011 and in the first nine months of 2011. This was possible not only because of better sales, but also due to more effective hedging (excluding the unavoidable influence of Belarus in Q2 2011).

Before currency movements:

- Gross profit before currency movements in Q3 2011 increased by 15.32% to U.S. \$ 17,611 from U.S. \$ 15,271 in the corresponding period of 2010.
- Gross profit before currency movements in Q1-Q3 2011 increased by 10.28% to U.S. \$ 51,386 from U.S. \$ 46,596 in the corresponding period of 2010.

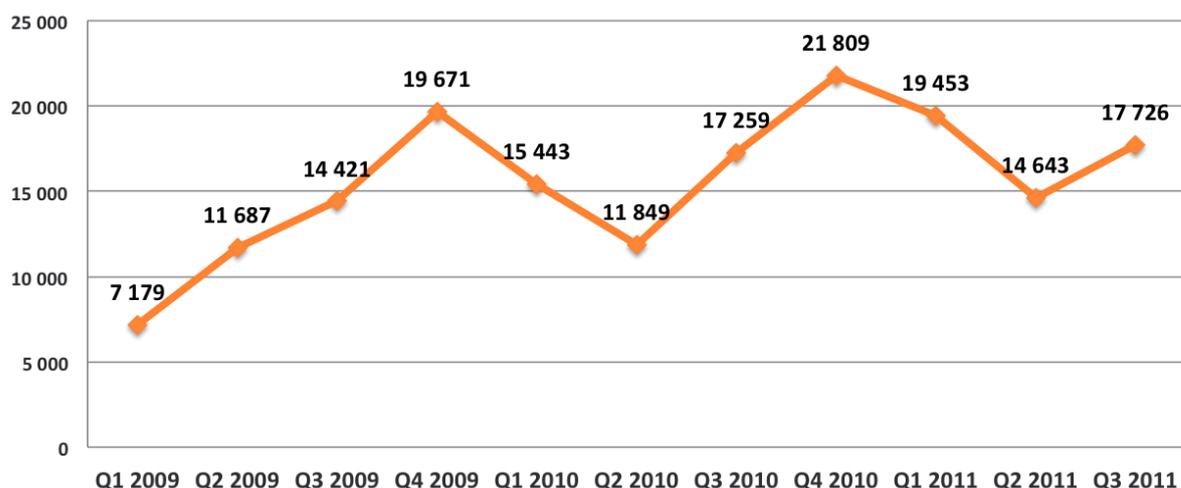
After currency movements:

- Gross profit after currency movements in Q3 2011 increased by 2.70% to U.S. \$ 17,726 from U.S. \$ 17,259 in the corresponding period of 2010.

- Gross profit after currency movements in Q1-Q3 2011 increased by 16.32% to U.S. \$ 51,821 from U.S. \$ 44,551 in the corresponding period of 2010.

If the overall economy surrounding will not change dramatically, it is expected that gross profit will grow again in Q4 2011.

**Gross profit between Q1 2009 and Q3 2011
(in U.S.\$ thousand)**



- **Gross profit margin:** In both Q3 2011 and the first nine months of 2011 the Company was able to generate better margins due to upgraded product portfolio and better hedging (even if gross profit margin was affected by the situation in Belarus).

Gross profit margin after currency movements in Q3 2011 increased by 2.14% to 4.93% from 4.83% in the corresponding period of 2010.

Gross profit margin after currency movements in Q1-Q3 2011 increased by 10.12% to 5.12% from 4.65% in the corresponding period of 2010.

- **Selling expenses** largely comprise of salaries and benefits paid to sales employees (sales, marketing and logistics departments), marketing and advertising fees, commissions, and traveling expenses. Selling expenses usually grow together (but not in-line) with growing sales and gross profit which was also the case of Q3 2011.

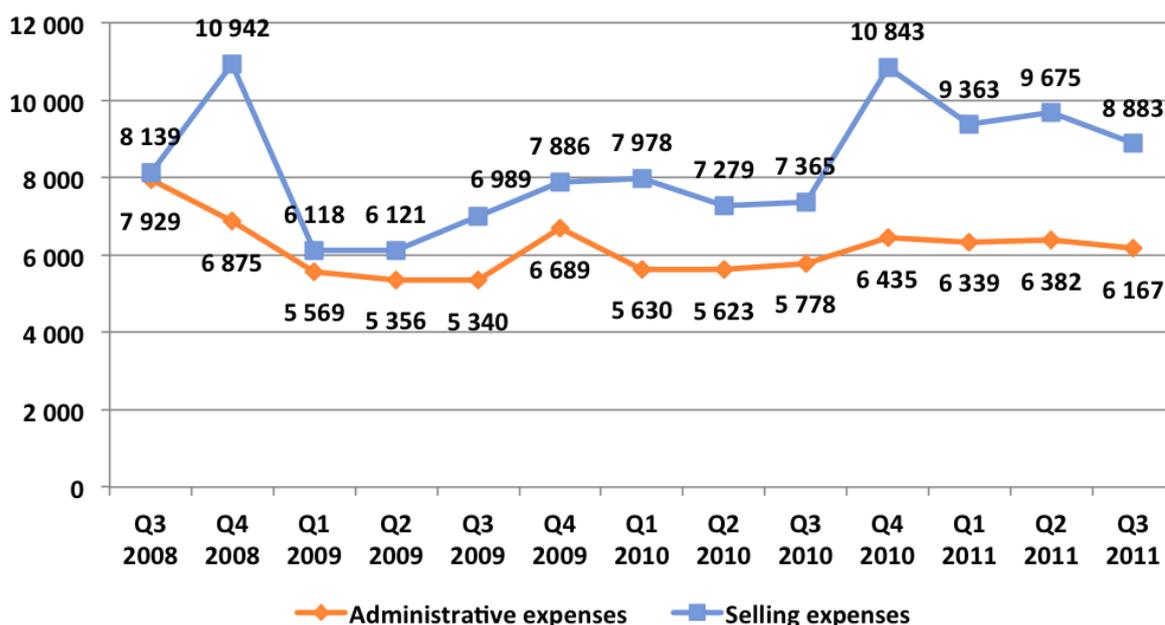
Selling expenses in Q3 2011 increased by 20.61% to U.S. \$ 8,883 from U.S. \$ 7,365 in the corresponding period of 2010. It is however important to underline that despite the growth in sales, the selling expenses in Q3 2011 were reduced compared to previous quarters of 2011. This was possible due to the restructuring of the sales organization packages.

It is expected that the selling expenses will be further reduced in Q4 2011, subject to growth in sales and gross profit.

- **Administrative expenses** largely comprise of salaries and wages and rent expense.

Administrative expenses in Q3 2011 increased by 6.72% to U.S. \$ 6,167 from U.S. \$ 5,778 in the corresponding period of 2010. It is important to underline, that in the same time administrative expenses were reduced compared to previous quarters of 2011.

Administrative and selling expenses between Q3 2008 and Q3 2011 (in U.S.\$ thousand)



- **Operating profit:** In Q3 2011 the Company had an operating profit for both Q3 2011 and for the first nine months of 2011.

In Q3 2011 the operating profit amounted to U.S. \$ 2,676 compared to operating profit of U.S. \$ 4,116 in the corresponding period of 2010.

For the first nine months of 2011 the Company generated operating profit that amounted to U.S. \$ 5,013 compared to operating profit of U.S. \$ 4,899 in the corresponding period of 2010. It would have been even higher if not for the effect of Belarus in Q2 2011. Excluding that, the trend in operating profit is much more favorable for the Company, and therefore it is expected that operating profit will grow again in Q4 2011.

- **EBITDA:** In Q3 2011 reached U.S. \$ 3,410 in comparison to U.S. \$ 4,862 in the corresponding period of 2010. EBITDA in Q1-Q3 2011 reached U.S. \$ 7,283 in comparison to U.S. \$ 7,111 in the corresponding period of 2010.
- **Net profit/loss:** Net profit after taxation in Q3 2011 reached U.S. \$ 511 in comparison to U.S. \$ 1,309 in the corresponding period of 2010. It is especially important that the Company is profitable again after unexpected losses suffered in Q2 2011 because of the economic situation in Belarus.

Profits of Q3 2011 were not enough yet to offset Q2 2011 losses. Therefore after the first nine months of 2011 the Company suffered a net loss after taxation amounting to U.S. \$ 2,615 in comparison to a net loss after taxation of U.S. \$ 612 in the corresponding period of 2010.

Sales by regions and countries

Traditionally and throughout the Company's operation, the region contributing the majority of revenues has been the Former Soviet Union. This changed temporarily in 2009, when the Central and Eastern Europe region was less affected by the world's financial crisis. However, together with recovery of big markets like Russia and Ukraine, F.S.U. regained the first position in the Company's structure of revenues in 2010. This was also the case in 2011. In Q3 2011 revenues derived from F.S.U. countries remained stable year-on-year, while in the first nine months of 2011 grew by +10.30% compared to the corresponding period of 2010. In addition sales revenues in CEE grew by 5.51% in Q3 2011 and

by 8.44% in the first nine months of 2011. Finally, revenues in the Middle East and Africa grew by 6.08% in Q3 2011 and by 0.77% in the first nine months of the year. Strong growth in main markets listed above allowed the Company to offset temporarily lower revenues in smaller regions so the total revenues grew by 0.55% in Q3 2011 compared to Q3 2010, while after nine months of 2011 the Company increased total revenues by 5.63% year-on-year to U.S.\$ 1,011,918 compared to U.S.\$ 957,994 in the first nine months of 2010.

Country-by-country analysis confirms that even with the recent turbulences in the world's economy, the Company is able to deliver a relatively stable level of sales. Revenues derived in the three biggest markets - Russia, Ukraine and Slovakia - remained almost unchanged in Q3 2011 compared to Q3 2010. In the same time revenues derived from some other countries, like United Arab Emirates (+39.21%), Czech Republic (+6,54%) or Kazakhstan (+82,09%) have grown.

The table below provides a geographical breakdown of sales in the three month periods ended September 30th, 2011 and 2010.

| | Q3 2011 | | Q3 2010 | |
|-----------------------------------|------------------|---------------------|------------------|---------------------|
| | U.S. \$ thousand | % of total revenues | U.S. \$ thousand | % of total revenues |
| Former Soviet Union | 152,428 | 42.41% | 152,948 | 42.79% |
| Central and Eastern Europe | 118,880 | 33.08% | 112,672 | 31.52% |
| Middle East and Africa | 55,267 | 13.15% | 52,098 | 14.58% |
| Western Europe | 21,597 | 6.01% | 27,290 | 7.63% |
| Other | 11,247 | 5.36% | 12,429 | 3.48% |
| Total | 359,419 | 100% | 357,437 | 100% |

Revenue breakdown – Top 10 countries in Q3 2011 and Q3 2010 (in U.S. Dollar thousand)

| | Q3 2011 | | Q3 2010 | |
|-----|-----------------------------|---------------------------|-----------------------------|---------------------------|
| | Country | Sales U.S. \$ thousand | Country | Sales U.S. \$ thousand |
| 1. | Russia | 86,765 | Russia | 87,067 |
| 2. | Ukraine | 38,382 | Ukraine | 40,003 |
| 3. | Slovakia | 36,256 | Slovakia | 37,136 |
| 4. | United Arab Emirates | 26,808 | United Arab Emirates | 19,357 |
| 5. | Czech Republic | 19,719 | Czech Republic | 18,508 |
| 6. | Kazakhstan | 17,001 | Belarus | 15,344 |
| 7. | Saudi Arabia | 11,931 | Saudi Arabia | 12,165 |
| 8. | Romania | 9,250 | Poland | 9,534 |
| 9. | Bulgaria | 8,536 | Kazakhstan | 9,336 |
| 10. | Croatia | 8,153 | The Netherlands | 8,002 |
| 11. | Other | 96,619 | Other | 101,086 |
| | Total revenue | 359,419 | Total revenue | 357,437 |

Sales by product lines

Despite the fact that Q3 contains the summer months, that are traditionally low season, the Group was able to generate growth from all major product lines it carries due to upgraded product portfolio and better market position.

The table below sets a breakdown of revenues, by product, for Q3 2011 and 2010 (U.S.\$ thousand):

| | Q3 2011 | | Q3 2010 | |
|---------------------------------|---------------------|------------------------|---------------------|------------------------|
| | U.S. \$ thousand | % of total revenues | U.S. \$ thousand | % of total revenues |
| Central processing units (CPUs) | 86,082 | 23.95% | 71,974 | 20.14% |
| Hard disk drives (HDDs) | 45,001 | 12.52% | 43,002 | 12.03% |
| Software | 33,095 | 9.21% | 27,555 | 7.71% |
| PC-mobile (laptops) | 85,601 | 23.82% | 83,177 | 23.27% |
| Other | 109,640 | 30.50% | 131,729 | 36.85% |
| Total revenue | 359,419 | 100% | 357,437 | 100% |

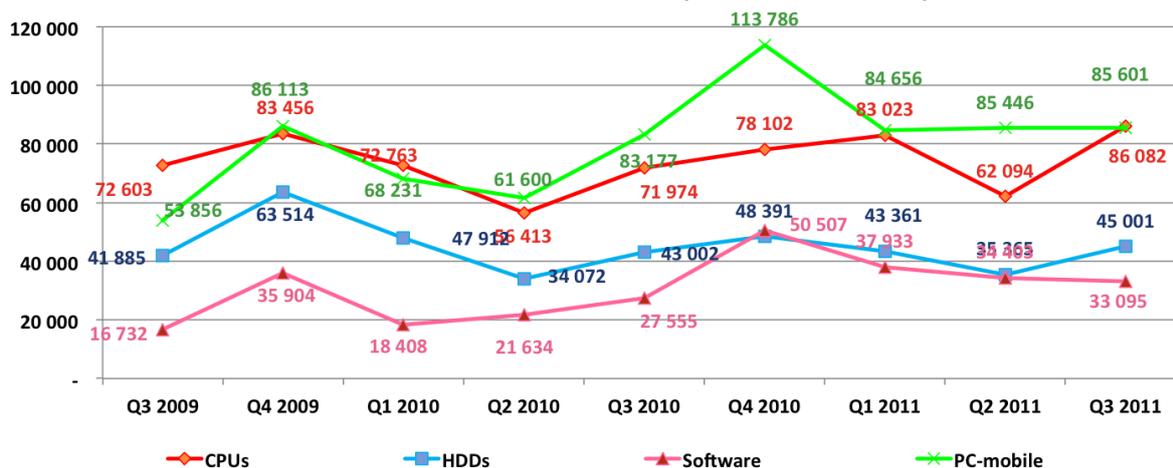
In the three month period ended September 30th, 2011:

- Revenue from sale of central processing units (“CPUs”) increased by 19.60% to U.S. \$ 86,082 from U.S. \$ 71,974 in the corresponding period of 2010. This was possible due to increased unit sales.
- Revenue from sale of hard disk drives (“HDDs”) increased by 4.65% to U.S. \$ 45,001 from U.S. \$ 43,002 in the corresponding period of 2010. This was mostly due to growing average selling price and relatively stable unit sales.
- Revenue from sale of software increased by 20.11% to U.S. \$ 33,095 from U.S. \$ 27,555 in the corresponding period of 2010. This increase of revenue from sale of software was connected with 37.72% increase in unit sales of different software because of improved product portfolio (i.e. Microsoft, Symantec, Kerio, Kaspersky) in many countries.
- Revenue from sale of PC-mobile (“laptops”) increased by 2.91% to U.S. \$ 85,601 from U.S. \$ 83,177 in the corresponding period of 2010. This was mostly due growth in unit sales partially offset by lower average selling price during summer months.

In Q3 2011 the four main product lines increased their share in total revenue to 69.50% from 63.15% in the corresponding period of 2010.

- Apart from its main product categories, the Group is developing segments with high margins, like accessories and multimedia (+31.00%) and networking products (+137.70%) that grew significantly in Q3 2011 compared to the corresponding period of 2010. This is reflected in better margins and profitability.

Changes in revenues breakdown by main product lines between Q3 2009 and Q3 2011 (in U.S.\$ thousand)



The Company is also developing its own brands, Canyon and Prestigio, as traditionally it allows the Company to reach double digit gross margins. In Q3 2011 own brands contribution in total sales revenue was close to 6%. It is the Company's intention to further develop own brands sales so that in the medium term their contribution in total sales revenue will reach 10%. This should be possible because of undertaken efforts to rebuild the own brands product portfolio in the direction of lighter technology.

Growth in sales of main product lines observed in Q3 2011 is a continuation of good trend observed earlier this year. This is clearly visible in revenue breakdown by product lines after the first nine months of 2011 and 2010 (U.S.\$ thousand):

| | Q1-Q3 2011 | | Q1-Q3 2010 | |
|---------------------------------|------------------|---------------------|------------------|---------------------|
| | U.S. \$ thousand | % of total revenues | U.S. \$ thousand | % of total revenues |
| Central processing units (CPUs) | 231,199 | 22.85% | 201,151 | 21.00% |
| Hard disk drives (HDDs) | 123,726 | 12.23% | 124,987 | 13.05% |
| Software | 105,431 | 10.42% | 67,597 | 7.06% |
| PC-mobile (laptops) | 255,703 | 25.27% | 213,009 | 22.23% |
| Other | 295,859 | 29.24% | 351,251 | 36.67% |
| Total revenue | 1,011,918 | 100% | 957,994 | 100% |

It is expected that the growth trend will continue also in Q4 2011 and help the Company to fulfill the financial forecasts for 2011 assuming revenues between U.S.\$ 1.6 billion and U.S.\$ 1.65 billion.

Liquidity and Capital Resources

The Company has in the past funded its liquidity requirements, including ongoing operating expenses and capital expenditures and investments, for the most part, through operating cash flows, debt financing and equity financing. Financing in Russia and certain other markets became more available and at a lower cost; this decreased the Group's weighted average cost of debt.

The following table presents a summary of cash flows for the nine months ended September 30th, 2011 and 2010:

| | Nine months ended September 30th | |
|---|--|-------------|
| | 2011 | 2010 |
| | U.S. \$ | |
| Net cash outflows from operating activities | (30,902) | (46,846) |
| Net cash outflows from investing activities | (3,303) | (2,158) |
| Net cash (outflows)/inflows from financing activities | (6,720) | 7,985 |
| Net decrease in cash and cash equivalents | (40,925) | (41,019) |

Net cash outflows from operations

Net cash outflows from operations amounted to U.S. \$ 30,902 for the nine months ended September 30th, 2011, compared to outflows of U.S. \$ 46,846 in the corresponding period of 2010. This was primarily due to the decreased inventory and more efficient management of receivables.

Net cash outflows from investing activities

Net cash outflows from investing activities was U.S. \$ 3,303 for the nine months ended September 30th, 2011, compared to U.S. \$ 2,158 in the corresponding period of 2010. This was mostly due to purchase of the building in Belarus in Q2 2011.

Net cash (outflows)/inflows from financing activities

Net cash outflows from financing activities was U.S. \$ 6,720 for the nine months ended September 30th, 2011, compared to inflows of U.S. \$ 7,985 for the corresponding period of 2010. This was primarily due to repayment of some expensive bank lines, that were not necessary for the Company's operations.

Net decrease in cash and cash equivalents

As a result of the Company's efforts to serve growing demand and increased sales, the cash and cash equivalents position decreased by U.S. \$ 40,925 compared to a decrease of U.S. \$ 41,019 in the corresponding period of 2010.

16. Factors which may affect our results in the future

Political and economic stability in Europe

Uncertainty about the Euro-zone and debt-crisis observed recently in Europe affects banks and consumers' purchasing power and demand in the markets. Therefore it is of extreme importance for the Company to adapt its strategy to the recent economic and political developments and react fast to the external environment (products, vendors and customer relations) and, same time, work internally on issues such as currency hedging, operational effectiveness, etc.. Having in mind the lesson learnt during the last crisis, the management strongly believes that the Company is much better prepared to any changes that may arise following political and economic swings in Europe and worldwide.

The Group's ability to increase revenues and market share

The very well diversified geographic coverage of the Group's revenues ensures that the Company divides the risk of lower sales in a particular country by possibility of higher sales in a number of other countries. However, still Russia (as a country) and F.S.U. (as a region) are the biggest contributors of the Company's revenues. Therefore, it is very important to adapt to any market changes in there, similarly to Q3 2011. This means both a constant upgrade of product portfolio and close relations with customers to weather any currency or other issues that may arise in the future.

Despite the recovery in all major markets, particular markets experience problems from time to time, as it was the case of Belarus in Q2 2011. This affected the Company's nine months results on the profitability side. As of this point in time, the management does not foresee any other country with such problems further this year.

Currency volatilities:

The multi-currency environment that the Group operates in exposes its financial results to steep currency fluctuations. Despite the currency movements during Q3 2011 and nine months of 2011, the hedging policy of the Group has proven successful and should be followed without exception.

The case of Q3 2011, when the currency volatility was high and the Company did not suffer any currency losses confirms the management opinion that the hedging works well. The case of Belarus in Q2 2011 was extraordinary and one-off factor that is not likely to affect its results in the future. However, with recent political and economic developments in Euro-zone connected with debt-crisis, it is of extreme importance focus on market changes and adapt to them as they appear. Especially because with this turbulent environment there is no perfect hedging strategy that could completely eliminate the foreign exchange risk.

Therefore in 2011 and going forward, the Group will continue to be exposed to the currency volatilities despite all precautionary measures taken. It is our belief that should the currency environment stabilize, the results of the Group will be much improved.

Ability of the Group to control increased expenses:

The worldwide crisis has led the Group to take severe cost cutting actions during 2009. Following the increased demand and improved business environment, the Group decided to invest into human capital and proceeded with hiring personnel at positions which are considered critical in order to ensure better service of the markets and customers. This has driven up expenses during the last three precedent quarters. These expenses were additionally increased by extra costs connected with Belarus in Q2 2011, when this market started to experience problems.

As these investments have not paid off with the expected level of profit, expenses were reduced again in Q3 2011. There was no negative effect to revenues during this process and therefore the Company will continue the cost-cutting actions and further reduce expenses in Q4 2011 and push on increasing its profitability.

Ability to further develop its product portfolio:

Because of its size, geographical coverage and good relationships with vendors, the Company, has managed to build an extensive product portfolio, which has played a significant role in our increased revenues during last year and in first nine months of 2011. It is very crucial for the Company to continue refining its product mix constantly by adding new product lines with higher gross (and net) profit margins which will boost its profitability.

Products like CPUs and HDDs have reached saturation on their life cycle and the need for new and higher margin products is becoming of extreme importance. The Group makes sure that more A-branded finished products are added on its portfolio as well as new technology products, like Tablet PC, E-book readers and other new technologically advanced products.

17. Information about important events that occurred after the period ended on September 30th, 2011 and before this report release

According to our best knowledge, in the period between September 30th, 2011 and November 9th, 2011 no events have occurred that could affect the Company's operations or financial stability.

Part II Financial Information

The financial information of ASBISc Enterprises Plc presented as a part of this report is as follows:

Report and Condensed Consolidated Financial Statements for the period ended September 30th, 2011

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ASBISC ENTERPRISES PLC

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

FOR THE PERIOD ENDED

30 SEPTEMBER 2011

ASBISC ENTERPRISES PLC

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 SEPTEMBER 2011

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**INTERIM CONSOLIDATED INCOME STATEMENT
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**

| | Notes | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|-------|---|---|--|--|
| Revenue | 5,25 | 359.419.439 | 357.437.341 | 1.011.918.263 | 957.993.672 |
| Cost of sales | | (341.808.466) | (342.166.541) | (960.531.979) | (911.397.775) |
| Gross profit before currency movements | | 17.610.973 | 15.270.800 | 51.386.284 | 46.595.897 |
| Currency movements on gross profit | 6 | 115.218 | 1.988.592 | 434.987 | (2.045.275) |
| Gross profit after currency movements | | 17.726.191 | 17.259.392 | 51.821.271 | 44.550.622 |
| Selling expenses | | (8.883.082) | (7.364.931) | (27.920.405) | (22.620.974) |
| Administrative expenses | | (6.166.879) | (5.778.302) | (18.887.489) | (17.030.887) |
| Profit from operations | | 2.676.230 | 4.116.159 | 5.013.377 | 4.898.761 |
| Financial expenses | 8 | (2.156.375) | (2.836.512) | (7.384.459) | (5.829.207) |
| Financial income | 8 | 82.312 | 144.726 | 162.977 | 492.626 |
| Other gains and losses | 7 | 192.143 | 21.401 | 344.607 | 185.626 |
| Impairment of goodwill | 29 | (50.213) | - | (50.213) | - |
| Share of profit/(loss) from joint ventures | 30 | 828 | 16.132 | (159.940) | 27.759 |
| Profit/(loss) before taxation | 9 | 744.925 | 1.461.906 | (2.073.651) | (224.435) |
| Taxation | 10 | (233.519) | (153.122) | (541.729) | (387.638) |
| Profit/(loss) after taxation | | 511.406 | 1.308.784 | (2.615.380) | (612.073) |
| Attributable to: | | | | | |
| Non-controlling interest | | 158.158 | 100.305 | 15.136 | 200.521 |
| Owners of the parent | | 353.248 | 1.208.479 | (2.630.516) | (812.594) |
| | | 511.406 | 1.308.784 | (2.615.380) | (612.073) |
| | | US\$ cents | US\$ cents | US\$ cents | US\$ cents |
| Earnings per share | | | | | |
| Basic and diluted from continuing operations | | 0,64 | 2,18 | (4,74) | (1,46) |

INTERIM CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE PERIOD ENDED 30 SEPTEMBER 2011

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|---|---|--|--|
| Profit/(loss) after taxation | 511.406 | 1.308.784 | (2.615.380) | (612.073) |
| Other comprehensive (loss)/income: | | | | |
| Exchange difference on translating foreign operations | (1.648.124) | 998.563 | (101.531) | (423.346) |
| Other comprehensive (loss)/income for the period | (1.648.124) | 998.563 | (101.531) | (423.346) |
| Total comprehensive (loss)/income for the period | (1.136.718) | 2.307.347 | (2.716.911) | (1.035.419) |
| Total comprehensive (loss)/income attributable to: | | | | |
| Non-controlling interests | 150.492 | 105.547 | 17.697 | 177.733 |
| Owners of the parent | (1.287.210) | 2.201.800 | (2.734.608) | (1.213.152) |
| | (1.136.718) | 2.307.347 | (2.716.911) | (1.035.419) |

ASBISC ENTERPRISES PLC

INTERIM CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2011

| ASSETS | Notes | Unaudited as at 30 September 2011 US\$ | Audited as at 31 December 2010 US\$ |
|--|--------------|---|--|
| Current assets | | | |
| Inventories | 12 | 106,508,717 | 103,619,085 |
| Trade receivables | 13 | 235,427,685 | 275,599,851 |
| Other current assets | 14 | 8,374,524 | 7,430,162 |
| Derivative financial asset | 15 | 597,988 | 5,379 |
| Current taxation | 10 | 486,507 | 348,667 |
| Cash at bank and in hand | 26 | 16,453,220 | 48,380,080 |
| Total current assets | | <u>367,848,641</u> | <u>435,383,224</u> |
| Non-current assets | | | |
| Goodwill | 29 | 550,517 | 600,730 |
| Property, plant and equipment | 16 | 27,609,756 | 26,283,605 |
| Investments in joint ventures | 30 | 414,095 | 685,632 |
| Available-for-sale financial assets | 18 | 9,580 | 9,580 |
| Intangible assets | 17 | 1,643,663 | 1,672,152 |
| Deferred tax assets | 11 | 979,594 | 991,821 |
| Total non-current assets | | <u>31,207,205</u> | <u>30,243,520</u> |
| Total assets | | <u>399,055,846</u> | <u>465,626,744</u> |
| LIABILITIES AND EQUITY | | | |
| Liabilities | | | |
| Current liabilities | | | |
| Trade payables | | 211,468,926 | 263,969,863 |
| Other current liabilities | 19 | 38,309,248 | 51,132,058 |
| Derivative financial liability | 20 | 21,824 | 138,840 |
| Current taxation | 10 | 156,183 | 839,316 |
| Short term obligations under finance leases | 23 | 270,311 | 267,835 |
| Bank overdrafts and short term loans | 21 | 55,131,486 | 52,070,722 |
| Total current liabilities | | <u>305,357,978</u> | <u>368,418,634</u> |
| Non-current liabilities | | | |
| Long term liabilities | 22 | 4,741,164 | 5,168,634 |
| Long term obligations under finance leases | 23 | 57,115 | 272,590 |
| Total non-current liabilities | | <u>4,798,279</u> | <u>5,441,224</u> |
| Total liabilities | | <u>310,156,257</u> | <u>373,859,858</u> |
| Equity | | | |
| Share capital | 24 | 11,100,000 | 11,100,000 |
| Share premium | | 23,518,243 | 23,518,243 |
| Retained earnings and other components of equity | | 53,982,526 | 56,717,134 |
| Equity attributable to owners of the parent | | 88,600,769 | 91,335,377 |
| Non-controlling interests | | 298,820 | 431,509 |
| Total equity | | <u>88,899,589</u> | <u>91,766,886</u> |
| Total liabilities and equity | | <u>399,055,846</u> | <u>465,626,744</u> |

The financial statements were approved by the Board on 8 November 2011.

Siarhei Kostevitch
Director

Marios Christou
Director

ASBISC ENTERPRISES PLC
**INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**

| | Attributable to owners of the parent | | | | | | |
|--|--------------------------------------|--------------------------|------------------------------|---|-------------------|--|-------------------------|
| | Share capital US\$ | Share premium US\$ | Retained earnings US\$ | Translation of foreign operations US\$ | Total US\$ | Non- controlling interests US\$ | Total equity US\$ |
| Balance at 1 January 2010 | 11.100.000 | 23.518.243 | 56.290.074 | 123.812 | 91.032.129 | 319.403 | 91.351.532 |
| (Loss)/income for the period 1 January 2010 to 30 September 2010 | - | - | (812.594) | - | (812.594) | 200.521 | (612.073) |
| Other comprehensive loss for the period 1 January 2010 to 30 September 2010 | - | - | - | (400.558) | (400.558) | (22.788) | (423.346) |
| Dividend payment to non-controlling interests | - | - | - | - | - | (188.356) | (188.356) |
| Acquisition of shares from non-controlling interests | - | - | (14.905) | - | (14.905) | (45.990) | (60.895) |
| Balance at 30 September 2010 | 11.100.000 | 23.518.243 | 55.462.575 | (276.746) | 89.804.072 | 262.790 | 90.066.862 |
| Income for the period 1 October 2010 to 31 December 2010 | - | - | 1.761.879 | - | 1.761.879 | 152.242 | 1.914.121 |
| Other comprehensive loss for the period 1 October 2010 to 31 December 2010 | - | - | - | (230.574) | (230.574) | (252) | (230.826) |
| Dividend payment to non-controlling interests | - | - | - | - | - | (628) | (628) |
| Non-controlling interest on establishment of new subsidiary | - | - | - | - | - | 17.357 | 17.357 |
| Balance at 31 December 2010 | 11.100.000 | 23.518.243 | 57.224.454 | (507.320) | 91.335.377 | 431.509 | 91.766.886 |
| (Loss)/income for the period 1 January 2011 to 30 September 2011 | - | - | (2.630.516) | - | (2.630.516) | 15.136 | (2.615.380) |
| Other comprehensive (loss)/income for the period 1 January 2011 to 30 September 2011 | - | - | - | (104.092) | (104.092) | 2.561 | (101.531) |
| Dividend payment to non-controlling interests | - | - | - | - | - | (150.386) | (150.386) |
| Balance at 30 September 2011 | <u>11.100.000</u> | <u>23.518.243</u> | <u>54.593.938</u> | <u>(611.412)</u> | <u>88.600.769</u> | <u>298.820</u> | <u>88.899.589</u> |

**INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**

| | Notes | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|-------|---|---|--|--|
| Profit/(loss) for the period before tax and minority interest | | 744.925 | 1.461.906 | (2.073.651) | (224.435) |
| Adjustments for: | | | | | |
| Exchange difference arising on consolidation | | (793.468) | (384.945) | (416.116) | 326.953 |
| Provision for bad debts and receivables written off | | 332.694 | 175.005 | 948.148 | 1.364.524 |
| Bad debts recovered | | (14.250) | (22.339) | (22.498) | (23.083) |
| Depreciation | 16 | 584.911 | 566.267 | 1.808.702 | 1.671.991 |
| Amortization of intangible assets | 17 | 148.723 | 179.891 | 461.348 | 540.138 |
| Losses/(gains) arising on business combinations | | 50.213 | (176) | 45.849 | (176) |
| Share of (profit)/loss from joint ventures | 30 | (828) | (16.132) | 159.940 | (27.759) |
| Interest received | | (72.784) | (54.416) | (122.804) | (306.287) |
| Interest paid | | 1.320.242 | 1.190.430 | 3.744.410 | 3.039.904 |
| Loss from the sale of property, plant and equipment and intangible assets | | 14.706 | 50.085 | 9.727 | 65.442 |
| Operating profit before working capital changes | | <u>2.315.084</u> | <u>3.145.576</u> | <u>4.543.055</u> | <u>6.427.212</u> |
| Increase in inventories | | (4.164.472) | (5.593.034) | (2.889.631) | (24.244.871) |
| (Increase)/decrease in trade receivables | | (23.418.811) | (42.920.802) | 39.246.516 | (23.785.364) |
| Increase in other current assets | | (2.108.754) | (38.317) | (1.536.971) | (1.265.509) |
| Increase/(decrease) in trade payables | | 47.283.287 | 48.912.411 | (52.500.937) | 4.570.650 |
| (Decrease)/increase in other current liabilities | | (2.787.428) | 12.207.748 | (12.823.865) | (4.862.771) |
| Increase/(decrease) in other long-term liabilities | | 60.247 | (47.244) | (7.855) | 49.913 |
| Cash inflows/(outflows) from operations | | <u>17.179.153</u> | <u>15.666.338</u> | <u>(25.969.688)</u> | <u>(43.110.740)</u> |
| Taxation paid, net | 10 | (152.883) | (228.201) | (1.187.704) | (695.690) |
| Interest paid | | (1.320.242) | (1.190.430) | (3.744.410) | (3.039.904) |
| Net cash inflows/(outflows) from operating activities | | <u>15.706.028</u> | <u>14.247.707</u> | <u>(30.901.802)</u> | <u>(46.846.334)</u> |

**INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (continued)
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**

| | Notes | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|-------|---|---|--|--|
| Cash flows from investing activities | | | | | |
| Interest received | | 72.784 | 54.416 | 122.804 | 306.287 |
| Purchase of property, plant and equipment | 16 | (347.393) | (1.042.665) | (3.197.978) | (1.975.733) |
| Purchase of intangible assets | 17 | (88.457) | (31.003) | (506.734) | (225.095) |
| Net payments on business combinations | | - | 253 | - | (310.927) |
| Net cash acquired on business combinations | | - | (76) | - | 22.793 |
| Proceeds from sale of property, plant and equipment and intangible assets | | 21.809 | 14.083 | 279.086 | 25.115 |
| Net cash outflows from investing activities | | <u>(341.257)</u> | <u>(1.004.992)</u> | <u>(3.302.822)</u> | <u>(2.157.560)</u> |
| Cash flows from financing activities | | | | | |
| Dividends paid to non-controlling interests | | - | - | (150.384) | (188.356) |
| (Repayments)/proceeds of long term loans and long term obligations under finance lease | | (601.966) | 147.753 | (635.090) | (697.548) |
| (Repayments)/proceeds of short term loans and short term obligations under finance lease | | (8.938.443) | 5.835.033 | (5.934.629) | 8.870.888 |
| Net cash (outflows)/inflows from financing activities | | <u>(9.540.409)</u> | <u>5.982.786</u> | <u>(6.720.103)</u> | <u>7.984.984</u> |
| Net increase/(decrease) in cash and cash equivalents | | 5.824.362 | 19.225.501 | (40.924.727) | (41.018.910) |
| Cash and cash equivalents at beginning of the period | | <u>(25.379.572)</u> | <u>(23.672.653)</u> | <u>21.369.517</u> | <u>36.571.758</u> |
| Cash and cash equivalents at end of the period | 26 | <u><u>(19.555.210)</u></u> | <u><u>(4.447.152)</u></u> | <u><u>(19.555.210)</u></u> | <u><u>(4.447.152)</u></u> |

ASBISC ENTERPRISES PLC

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 SEPTEMBER 2011

1. Incorporation and principal activities

Asbisc Enterprises Plc was incorporated in Cyprus on 9 November 1995 with limited liability. The group's and the company's principal activity is the trading and distribution of computer hardware and software. The main shareholder of the company is K.S. Holdings Limited, a company incorporated in Cyprus.

Since 30th October 2007 the company is listed at the Warsaw Stock Exchange.

2. Basis of preparation

The condensed consolidated financial statements for the nine months ended 30 September 2011 have been prepared in accordance with International Accounting Standard (IAS) 34, Interim Financial Reporting, as adopted by the European Union (EU).

The condensed consolidated financial statements do not include all the information and disclosures required for the annual financial statements and should be read in conjunction with the audited financial statements for the year ended 31 December 2010.

3. Basis of consolidation

The condensed consolidated financial statements consolidate the financial statements of the company and its subsidiaries, which are together referred to as the group.

4. Significant accounting policies

The condensed financial statements have been prepared under the historical cost convention.

The preparation of the interim condensed consolidated financial statements, according to IFRS's require the group's management to make judgments and estimates which have a material impact on the amounts presented in the financial statements.

These judgments and estimates are consistent with those followed for the preparation of the group's annual financial statements for the year 2010.

The condensed consolidated financial statements are presented in US\$.

The accounting policies adopted for the preparation of the condensed consolidated financial statements for the nine months ended 30 September 2011 are consistent with those followed for the preparation of the annual financial statements for the year 2010 except for the adoption by the group of all the new and revised standards and interpretations issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) of the IASB that are relevant to its operations and effective for annual periods beginning on 1 January 2011. The adoption of new and revised standards and interpretations did not have any material effect on the group's condensed consolidated financial statements.

5. Effects of seasonality

The group's revenue and consequently its profitability is significantly lower during the first half of the year. The seasonality is driven by increased household expenditure during the Christmas period as well as the commencement of the academic period during the second half of the year resulting in a positive effect on the demand for the group's products.

ASBISC ENTERPRISES PLC
**NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**

| 6. Currency movements on gross profit | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|--|---|---|--|--|
| Realised currency movements on trading activities | (3.413.270) | 700.492 | (2.779.133) | (2.960.816) |
| Unrealised currency movements on trading activities | 1.839.667 | 2.156.830 | 2.610.933 | 1.268.195 |
| Realised gain/(loss) on executed forward contracts | 1.012.129 | (341.280) | (178.408) | 53.727 |
| Net unrealised gain/(loss) on unexecuted forward contracts | 676.692 | (527.450) | 781.595 | (406.381) |
| Gain/(loss) on currency movements | 115.218 | 1.988.592 | 434.987 | (2.045.275) |
| | | | | |
| 7. Other gains and losses | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
| Rental income | 89.443 | 43.658 | 151.092 | 131.053 |
| Loss on disposal of property, plant and equipment | (14.706) | (50.085) | (9.727) | (65.442) |
| Bad debts recovered | 14.250 | 22.339 | 22.498 | 23.083 |
| Other income | 103.156 | 5.489 | 180.744 | 96.932 |
| | 192.143 | 21.401 | 344.607 | 185.626 |
| | | | | |
| 8. Financial expense, net | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
| Interest income | 72.784 | 54.416 | 122.804 | 306.287 |
| Other financial income | 9.528 | 90.310 | 40.173 | 186.339 |
| | 82.312 | 144.726 | 162.977 | 492.626 |
| Bank interest | 1.320.242 | 1.190.430 | 3.744.410 | 3.039.904 |
| Bank charges | 304.435 | 413.739 | 1.242.942 | 1.089.347 |
| Factoring interest | 275.447 | 284.075 | 774.108 | 840.372 |
| Factoring charges | 102.836 | 102.211 | 288.183 | 226.911 |
| Other financial expenses | 53.528 | 43.925 | 143.709 | 115.535 |
| Other interest | 13.175 | 56.113 | 87.231 | 242.618 |
| Net exchange loss | 86.712 | 746.019 | 1.103.876 | 274.520 |
| | (2.156.375) | (2.836.512) | (7.384.459) | (5.829.207) |
| Net | (2.074.063) | (2.691.786) | (7.221.482) | (5.336.581) |

ASBISC ENTERPRISES PLC

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 SEPTEMBER 2011

9. Profit/(loss) before taxation

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|---|---|--|--|
| The profit/(loss) before taxation is stated after charging: | | | | |
| (a) Depreciation | 584.911 | 566.267 | 1.808.702 | 1.671.991 |
| (b) Amortization | 148.723 | 179.891 | 461.348 | 540.138 |
| (c) Auditor's remuneration | 204.014 | 158.086 | 494.446 | 430.977 |
| (d) Directors' remuneration – executive (Note 27) | 185.741 | 135.329 | 494.714 | 380.983 |
| (e) Directors' remuneration non-executive (Note 27) | 10.584 | 9.722 | 31.666 | 29.532 |

10. Taxation

| | For the nine months ended 30 September 2011 US\$ | For the year ended 31 December 2010 US\$ |
|---|--|--|
| Credit balance 1 January | 490.649 | 64.659 |
| Tax asset from subsidiaries acquired | - | (278) |
| Provision for the period/year | 530.405 | 1.315.092 |
| Under provision of prior year periods | 4.392 | 7.477 |
| Exchange difference on retranslation | (168.066) | (4.877) |
| Amounts paid, net | (1.187.704) | (891.424) |
| Net (debit)/credit balance 30 September/31 December | (330.324) | 490.649 |
| | For the nine months ended 30 September 2011 US\$ | For the year ended 31 December 2010 US\$ |
| Tax receivable | (486.507) | (348.667) |
| Tax payable | 156.183 | 839.316 |
| Net | (330.324) | 490.649 |

The consolidated taxation charge for the period consists of the following:

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|-----------------------------------|---|---|--|--|
| Provision for the period | 309.109 | 149.489 | 530.405 | 386.903 |
| Under provision of prior years | 5 | 2.012 | 4.392 | 2.012 |
| Deferred tax (income)/charge | (75.595) | 1.621 | 6.932 | (1.277) |
| Charge for the period | 233.519 | 153.122 | 541.729 | 387.638 |

The taxation charge of the group comprises corporation tax charge in Cyprus on the taxable profits of the company and those of its subsidiaries which are subject to tax in Cyprus and corporation tax in other jurisdictions on the results of the foreign subsidiary companies.

ASBISC ENTERPRISES PLC
**NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**

| 11. Deferred tax | For the nine months ended 30 September 2011 US\$ | For the year ended 31 December 2010 US\$ |
|---|--|--|
| Debit balance on 1 January | (991.821) | (625.795) |
| Deferred tax charge/(credit) for the period (note 10) | 6.932 | (372.675) |
| Exchange difference on retranslation | 5.295 | 6.649 |
| Debit balance on 30 September/ 31 December | <u>(979.594)</u> | <u>(991.821)</u> |
| | | |
| 12. Inventories | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
| Goods held for resale | 87.585.079 | 99.006.701 |
| Goods in transit | 20.023.237 | 5.524.296 |
| Provision for slow moving and obsolete stock | (1.099.599) | (911.912) |
| | <u>106.508.717</u> | <u>103.619.085</u> |
| | | |
| 13. Trade receivables | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
| Trade receivables | 240.564.749 | 280.952.154 |
| Allowance for doubtful debts | (5.137.064) | (5.352.303) |
| | <u>235.427.685</u> | <u>275.599.851</u> |
| | | |
| 14. Other current assets | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
| Other debtors and prepayments | 4.131.114 | 3.001.796 |
| VAT and other taxes refundable | 3.037.425 | 3.244.704 |
| Employee floats | 410.698 | 326.032 |
| Deposits and advances to service providers | 795.287 | 857.630 |
| | <u>8.374.524</u> | <u>7.430.162</u> |
| | | |
| 15. Derivative financial asset | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
| <u>Derivative financial assets carried at fair value through profit or loss</u> | | |
| Foreign currency forward contracts | 597.988 | 5.379 |
| | <u>597.988</u> | <u>5.379</u> |

**NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE PERIOD ENDED 30 SEPTEMBER 2011**
16. Property, plant and equipment

| | Land and buildings US\$ | Assets under construction US\$ | Warehouse machinery US\$ | Furniture and fittings US\$ | Office equipment US\$ | Motor vehicles US\$ | Computer hardware US\$ | Total US\$ |
|--|----------------------------------|---|--------------------------------|--------------------------------------|-----------------------------|---------------------------|------------------------------|---------------|
| Cost | | | | | | | | |
| At 1 January 2010 | 19,516.123 | - | 143.028 | 2,011.028 | 2,726.272 | 3,276.380 | 5,377.891 | 33,050.722 |
| Additions from acquisition of subsidiaries | - | - | - | 953 | 214 | - | 1,720 | 2,887 |
| Additions | 106.863 | 3,402.910 | 31.920 | 222.353 | 195.453 | 598.214 | 645.938 | 5,203.651 |
| Disposals | - | - | (5,690) | (78,566) | (150,004) | (241,565) | (275,108) | (750,933) |
| Foreign exchange difference on retranslation | (838.908) | - | (59) | (88,697) | (87,433) | (121,372) | (196,426) | (1,332,895) |
| At 31 December 2010 | 18,784.078 | 3,402.910 | 169.199 | 2,067.071 | 2,684.502 | 3,511.657 | 5,554.015 | 36,173.432 |
| Additions | 1,306.112 | 709.493 | - | 226.749 | 213.907 | 252.408 | 489.309 | 3,197.978 |
| Disposals | - | - | - | (24,771) | (132,602) | (454,189) | (395,641) | (1,007,203) |
| Transfers | 4,112.403 | (4,112.403) | - | - | - | - | - | - |
| Foreign exchange difference on retranslation | 95,201 | - | (2,887) | 4,486 | (3,049) | (71,316) | 40,573 | 63,008 |
| At 30 September 2011 | 24,297.794 | - | 166.312 | 2,273.535 | 2,762.758 | 3,238.560 | 5,688.256 | 38,427.215 |
| Accumulated depreciation | | | | | | | | |
| At 1 January 2010 | 1,365.248 | - | 12.246 | 874.394 | 1,148.411 | 1,700.358 | 3,408.629 | 8,509.286 |
| Charge for the year | 477.917 | - | 18.342 | 215.720 | 296.810 | 527.081 | 766.735 | 2,302.605 |
| Disposals | - | - | (5,690) | (52,701) | (51,475) | (229,582) | (258,111) | (597,559) |
| Foreign exchange difference on retranslation | (80,471) | - | (104) | (33,364) | (41,712) | (62,179) | (106,675) | (324,505) |
| At 31 December 2010 | 1,762.694 | - | 24,794 | 1,004,049 | 1,352,034 | 1,935,678 | 3,810,578 | 9,889,827 |
| Charge for the period | 370.199 | - | 14,046 | 167,894 | 197,953 | 419,226 | 639,384 | 1,808,702 |
| Disposals | - | - | - | (20,358) | (88,765) | (350,011) | (337,181) | (796,315) |
| Foreign exchange difference on retranslation | (21,967) | - | 4,585 | (3,242) | (2,693) | (50,655) | (10,783) | (84,755) |
| At 30 September 2011 | 2,110,926 | - | 43,425 | 1,148,343 | 1,458,529 | 1,954,238 | 4,101,998 | 10,817,459 |
| Net book value | | | | | | | | |
| At 30 September 2011 | 22,186,868 | - | 122,887 | 1,125,192 | 1,304,229 | 1,284,322 | 1,586,258 | 27,609,756 |
| At 31 December 2010 | 17,021,384 | 3,402,910 | 144,405 | 1,063,022 | 1,332,468 | 1,575,979 | 1,743,437 | 26,283,605 |

Assets under construction which related to the reconstruction and renovation of a newly acquired building in Cyprus were completed and transferred to land and buildings in June 2011 at the total cost of US\$ 4,112,403. During 2011 the group also acquired property in Belarus of total cost value US\$ 1,173,025.

ASBISC ENTERPRISES PLC

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 SEPTEMBER 2011

17. Intangible assets

| | Computer software US\$ | Patents and licenses US\$ | Total US\$ |
|--|------------------------------|---------------------------------|---------------|
| Cost | | | |
| At 1 January 2010 | 6.533.961 | 679.436 | 7.213.397 |
| Additions | 121.457 | 129.601 | 251.058 |
| Disposals upon disposal of subsidiaries | (76) | - | (76) |
| Disposals | (90.219) | (23.766) | (113.985) |
| Foreign exchange difference on retranslation | (53.518) | (12.013) | (65.531) |
| At 31 December 2010 | 6.511.605 | 773.258 | 7.284.863 |
| Additions | 184.339 | 322.395 | 506.734 |
| Disposals/ write-offs | (300.383) | (21.390) | (321.773) |
| Foreign exchange difference on retranslation | (12.646) | (9.348) | (21.994) |
| At 30 September 2011 | 6.382.915 | 1.064.915 | 7.447.830 |
| Accumulated amortization | | | |
| At 1 January 2010 | 4.483.801 | 553.797 | 5.037.598 |
| Charge for the year | 623.931 | 83.123 | 707.054 |
| Disposals upon disposal of subsidiaries | (76) | - | (76) |
| Disposals | (89.806) | - | (89.806) |
| Foreign exchange difference on retranslation | (34.832) | (7.227) | (42.059) |
| At 31 December 2010 | 4.983.018 | 629.693 | 5.612.711 |
| Charge for the period | 372.568 | 88.780 | 461.348 |
| Disposals/ write-offs | (238.380) | (5.468) | (243.848) |
| Foreign exchange difference on retranslation | (18.029) | (8.015) | (26.044) |
| At 30 September 2011 | 5.099.177 | 704.990 | 5.804.167 |
| Net book value | | | |
| At 30 September 2011 | 1.283.738 | 359.925 | 1.643.663 |
| At 31 December 2010 | 1.528.587 | 143.565 | 1.672.152 |

18. Available-for-sale financial assets

| | Country of incorporation | Participation % | Cost US\$ | Impairment US\$ | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--|-----------------------------|--------------------|--------------|--------------------|--|---|
| <i>Investments held in related companies</i> | | | | | | |
| E-Vision Ltd | Cyprus | 18% | 90.000 | (90.000) | - | - |
| <i>Other investments at cost</i> | | | | | | |
| Asekol s.r.o. | Czech Republic | 9,09% | 9.580 | - | 9.580 | 9.580 |
| | | | 99.580 | (90.000) | 9.580 | 9.580 |

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19. Other current liabilities

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--|---------------------------------------|--------------------------------------|
| Factoring creditors (i) | 23.323.109 | 32.373.068 |
| Non-trade accounts payable | 2.956.663 | 4.578.205 |
| Salaries payable and related costs | 1.125.206 | 1.217.365 |
| VAT payable | 5.392.459 | 6.106.819 |
| Amount due to directors – executive | 3.440 | 20.630 |
| Amounts due to directors – non-executive | 10.536 | 10.402 |
| Unpaid consideration for investment in joint venture | - | 115.961 |
| Accruals and deferred income | 5.497.835 | 6.709.608 |
| | <u>38.309.248</u> | <u>51.132.058</u> |

(i) As at 30 September 2011 the group enjoyed factoring facilities of US\$ 43.564.742 (31 December 2010: US\$ 48.245.810). The factoring facilities are secured as mentioned in note 21.

20. Derivative financial liability

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--|---------------------------------------|--------------------------------------|
| <u>Derivative financial liabilities carried at fair value through profit or loss</u> | | |
| Foreign currency forward contracts | 21.824 | 138.840 |
| | <u>21.824</u> | <u>138.840</u> |

21. Bank overdrafts and short term loans

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|------------------------------------|---------------------------------------|--------------------------------------|
| Bank overdrafts | 36.008.430 | 27.010.563 |
| Bank short term loans | 18.384.435 | 24.382.256 |
| Current portion of long term loans | 738.621 | 677.903 |
| | <u>55.131.486</u> | <u>52.070.722</u> |

Summary of borrowings and overdraft arrangements

The group as at 30 September 2011 had the following financing facilities with banks in the countries that the company and its subsidiaries are operating:

- overdraft lines of US\$ 53.161.561 (31 December 2010: US\$ 52.167.256)
- short term loans/revolving facilities of US\$ 26.710.424 (31 December 2010: US\$ 31.257.789)
- bank guarantees of US\$ 9.748.211 (31 December 2010: US\$ 7.825.171)

The group had for the period ending 30 September 2011 cash lines (overdrafts, loans and revolving facilities) and factoring lines.

The Weighted Average Cost of Debt (cash lines and factoring lines) for the period ending 30 September 2011 was 6,6% (p/e 30 September 2010: 6,8%)

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21. Bank overdrafts and short term loans (continued)

Summary of borrowings and overdraft arrangements (continued)

The factoring, overdraft and revolving facilities as well as the loans granted to the company and its subsidiaries by their bankers are secured by:

- First, second and third floating charges over all assets of the company
- Mortgage on land and buildings that the group owns in Cyprus, Czech Republic, Belarus, Middle East, Bulgaria, Slovakia and Ukraine
- Charge over receivables and inventories
- Corporate guarantees to the extent of facilities granted
- Assignment of insurance policies
- Pledged deposits of US\$ 3.008.548 (31 December 2010: US\$ 888.327)

22. Long term liabilities

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|-----------------------------|---------------------------------------|--------------------------------------|
| Bank loans | 4.482.602 | 4.902.217 |
| Other long term liabilities | 258.562 | 266.417 |
| | <u>4.741.164</u> | <u>5.168.634</u> |

23. Finance leases

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--|---------------------------------------|--------------------------------------|
| Obligation under finance lease | 327.426 | 540.425 |
| Less: Amount payable within one year | (270.311) | (267.835) |
| Amounts payable within 2-5 years inclusive | <u>57.115</u> | <u>272.590</u> |

24. Share Capital

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--|---------------------------------------|--------------------------------------|
| Authorised 63.000.000 (2010: 63.000.000) shares of US\$ 0,20 each | <u>12.600.000</u> | <u>12.600.000</u> |
| Issued, called-up and fully paid 55.500.000 (2010: 55.500.000) ordinary shares of US\$ 0,20 each | <u>11.100.000</u> | <u>11.100.000</u> |

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25. Operating segments

1.1 Reportable segments

The group mainly operates in a single industry segment as a distributor of IT products. The group's operating segments are based on geographic location, and the measure of segment profit is profit from operations. The group operates in four principal geographical areas – Former Soviet Union, Eastern Europe, Western Europe and Middle East & Africa.

1.2 Segment revenues

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|------------------------|---|---|--|--|
| Former Soviet Union | 152.428.302 | 152.948.097 | 412.586.780 | 374.044.860 |
| Central Eastern Europe | 118.879.502 | 112.672.123 | 341.870.319 | 315.262.376 |
| Western Europe | 21.597.280 | 27.289.724 | 74.759.774 | 82.946.173 |
| Middle East & Africa | 55.266.916 | 52.098.260 | 148.891.395 | 147.752.222 |
| Other | 11.247.439 | 12.429.137 | 33.809.995 | 37.988.041 |
| | <u>359.419.439</u> | <u>357.437.341</u> | <u>1.011.918.263</u> | <u>957.993.672</u> |

1.3 Segment results

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|---|---|--|--|
| Former Soviet Union | 2.280.201 | 3.306.708 | 4.882.714 | 3.655.571 |
| Central Eastern Europe | 1.157.482 | (12.046) | 870.004 | 291.183 |
| Western Europe | (205.197) | 952.200 | 68.224 | 1.057.564 |
| Middle East & Africa | (457.719) | (703.736) | (809.785) | (905.955) |
| Other | (98.537) | 573.033 | 2.220 | 800.398 |
| Profit from operations | <u>2.676.230</u> | <u>4.116.159</u> | <u>5.013.377</u> | <u>4.898.761</u> |
| Net financial expenses | (2.074.063) | (2.691.786) | (7.221.482) | (5.336.581) |
| Other gains and losses | 192.143 | 21.401 | 344.607 | 185.626 |
| Share of profit/(loss) from joint ventures | 828 | 16.132 | (159.940) | 27.759 |
| Impairment of goodwill | (50.213) | - | (50.213) | - |
| Profit/(loss) before taxation | <u>744.925</u> | <u>1.461.906</u> | <u>(2.073.651)</u> | <u>(224.435)</u> |

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
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25. Operating segments (continued)

1.4 Inter-segment revenues

| Selling segment | Purchasing segment | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ |
|-----------------|----------------------|--|--|
| Western Europe | Middle East & Africa | 437.084 | 494.549 |
| | | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
| Western Europe | Middle East & Africa | 1.434.179 | 1.315.821 |

1.5 Segment capital expenditure (CAPEX)

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|------------------------|---------------------------------------|--------------------------------------|
| Former Soviet Union | 5.291.720 | 4.276.064 |
| Central Eastern Europe | 12.197.822 | 12.354.783 |
| Western Europe | 448.271 | 511.741 |
| Middle East & Africa | 4.134.356 | 4.092.835 |
| Unallocated | 7.731.768 | 7.321.064 |
| | <u>29.803.937</u> | <u>28.556.487</u> |

1.6 Segment depreciation and amortisation

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|------------------------|--|--|---|---|
| Former Soviet Union | 106.578 | 86.706 | 320.533 | 260.476 |
| Central Eastern Europe | 265.673 | 277.120 | 846.680 | 789.944 |
| Western Europe | 53.884 | 57.953 | 180.235 | 173.395 |
| Middle East & Africa | 107.757 | 90.487 | 295.965 | 262.473 |
| Unallocated | 199.742 | 233.892 | 626.637 | 725.841 |
| | <u>733.634</u> | <u>746.158</u> | <u>2.270.050</u> | <u>2.212.129</u> |

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25. Operating segments (continued)

1.7 Segment assets

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|---|---------------------------------------|--------------------------------------|
| Former Soviet Union | 162.294.764 | 189.253.508 |
| Eastern Europe | 103.020.293 | 128.640.027 |
| Western Europe | 33.298.891 | 35.239.222 |
| Middle East & Africa | 54.861.035 | 64.908.466 |
| Total assets allocated between segments | <u>353.474.983</u> | <u>418.041.223</u> |
| Assets allocated in capital expenditure (1.5) | 29.803.937 | 28.556.487 |
| Other unallocated assets | 15.776.926 | 19.029.034 |
| Consolidated assets | <u>399.055.846</u> | <u>465.626.744</u> |

26. Cash and cash equivalents

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|---------------------------|---------------------------------------|--------------------------------------|
| Cash at bank and in hand | 16.453.220 | 48.380.080 |
| Bank overdrafts (Note 21) | <u>(36.008.430)</u> | <u>(27.010.563)</u> |
| | <u>(19.555.210)</u> | <u>21.369.517</u> |

The cash at bank and in hand balances include an amount of US\$ 3.008.548 (31 December 2010: US\$ 888.327) which represents pledged deposits.

27. Transactions and balances of key management

| | For the three months ended 30 September 2011 US\$ | For the three months ended 30 September 2010 US\$ | For the nine months ended 30 September 2011 US\$ | For the nine months ended 30 September 2010 US\$ |
|---|---|---|--|--|
| Directors' remuneration - executive | 185.741 | 135.329 | 494.714 | 380.983 |
| Directors' remuneration - non executive | 10.584 | 9.722 | 31.666 | 29.532 |
| | <u>196.325</u> | <u>145.051</u> | <u>526.380</u> | <u>410.515</u> |
| | | | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
| Amount due to directors - executive | | | 3.440 | 20.630 |
| Amount due to directors - non executive | | | <u>10.536</u> | <u>10.402</u> |
| | | | <u>13.976</u> | <u>31.032</u> |

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28. Commitments and contingencies

As at 30 September 2011 the group was committed in respect of purchases of inventories of a total cost value of US\$ 1.891.154 which were in transit at 30 September 2011 and delivered in October 2011. Such inventories and the corresponding liability towards the suppliers have not been included in these financial statements since, according to the terms of purchase title of the goods had not passed to the group as at the period end.

As at 30 September 2011 the group was contingently liable in respect of bank guarantees of US\$ 9.748.211 (31 December 2010: US\$ 7.825.171) which the group had extended mainly to its suppliers.

As at 30 September 2011 the group had no other legal commitments and contingencies.

29. Goodwill

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|---|---------------------------------------|--------------------------------------|
| Cost | | |
| At 1 January | 600.730 | 550.517 |
| Goodwill arising from business combinations | - | 50.213 |
| At 30 September/ 31 December (note i) | <u>600.730</u> | <u>600.730</u> |
| Impairment | | |
| At 1 January | - | - |
| Impairment charge for the period/year | 50.213 | - |
| At 30 September/ 31 December (note ii) | <u>50.213</u> | <u>-</u> |
| Net book value | | |
| At 1 January | <u>600.730</u> | <u>550.517</u> |
| At 30 September/ 31 December | <u>550.517</u> | <u>600.730</u> |

- i. The capitalized goodwill arose from the business combinations of the following subsidiaries:

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--------------------------------|---------------------------------------|--------------------------------------|
| Megatrend D.O.O. Sarajevo | 550.517 | 550.517 |
| Euromall Limited Bulgaria EOOD | 41.416 | 41.416 |
| ION-Ukraine LLC | 8.797 | 8.797 |
| | <u>600.730</u> | <u>600.730</u> |

- ii. The impairment of the goodwill relates to the business combinations of the following subsidiaries:

| | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--------------------------------|---------------------------------------|--------------------------------------|
| Euromall Limited Bulgaria EOOD | 41.416 | - |
| ION-Ukraine LLC | 8.797 | - |
| | <u>50.213</u> | <u>-</u> |

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| 30. Investments in joint ventures | As at 30 September 2011 US\$ | As at 31 December 2010 US\$ |
|--|---------------------------------------|--------------------------------------|
| Cost | | |
| At 1 January | 737.997 | - |
| Decrease in share capital | (111.597) | - |
| Investments in joint ventures during the period/year | - | 737.997 |
| At 30 September/ 31 December | <u>626.400</u> | <u>737.997</u> |
| Accumulated share of profits from joint ventures | | |
| At 1 January | (52.365) | - |
| Share of losses from joint ventures during the period/year | (159.940) | (52.365) |
| At 30 September/ 31 December | <u>(212.305)</u> | <u>(52.365)</u> |
| Investments in joint ventures recorded under the equity method of consolidation | <u>414.095</u> | <u>685.632</u> |

31. Comparative figures

Where necessary, comparative figures have been restated to coincide with the presentation of the current period's condensed financial statements.

32. Events after the balance sheet date

No significant events occurred after the end of the reporting period.