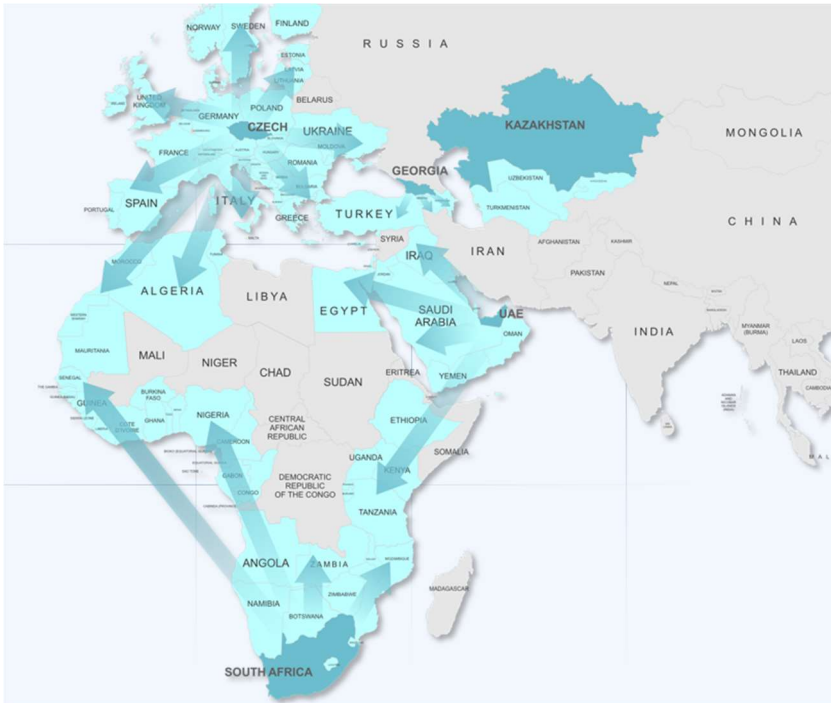


GEOGRAPHICAL EXPANSION

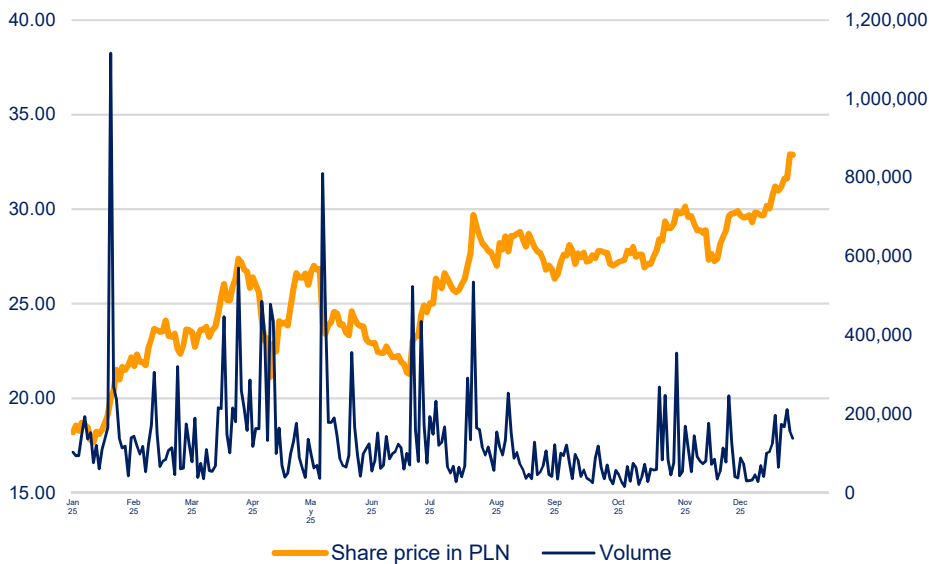


BASIC INFO

- distributor of IT products and solutions
- headquarters in the 'ASBIS Hi-Tech Cluster' in Cyprus
- over 20,000 active customers in 60 countries worldwide
- subsidiaries in 34+ countries, local presence in key countries
- 4 distribution centers (Prague, Dubai, Georgia and South Africa)

Ticker	ASB
Place of listing	Warsaw
Listing currency	PLN
Reporting currency	US\$
Share price (30.12.2025)	32.88
Market cap. (PLN m)	1,825
Market cap. (US\$ m)	508
EPS (2025) US\$ cents	109.3
DPS (2025) US\$	0.55

SHARE PRICE/ VOLUME



WHY ASBIS

1. Unique geographical presence across all markets of Emerging Markets of EMEA
2. A diversified portfolio of hardware, software, private labels and complex solutions for large enterprises
3. Strong relationships with all key IT vendors, emanating from 35 years of existence
4. Flexible and adaptive in market changes through a long-lasting management
5. Transparent and open relationship with investors

KEY CORPORATE EVENTS

7th May, 2026	1Q'26 results
6th Aug, 2026	1H'26 results
5th Nov, 2026	3Q'26 results

	Number of shares & votes	% of share capital & votes
KS Holdings Ltd*	20,448,127	36.84%
Free float	35,051,873	63.16%
TOTAL	55,500,000	100.00%

*CEO holds shares as the ultimate beneficial owner of KS Holdings Ltd.

REVENUE (US\$ m)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	2024	2025
CIS	329.9	243.1	291.7	401.8	222.9	321.7	345.3	517.6	1,266.5	1,407.5
CEE	187.2	185.0	216.6	280.0	221.9	258.7	270.0	359.4	868.8	1,110.0
MEA	121.4	113.5	127.5	128.1	187.9	180.8	144.5	167.8	490.4	681.0
WE & other	74.7	104.3	86.7	117.0	103.7	188.1	169.7	203.0	382.8	664.5
TOTAL REVENUE	713.2	645.9	722.5	926.9	736.4	949.3	929.5	1,247.8	3,008.5	3,863.0

STATEMENT OF PROFIT OR LOSS (US\$ m)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	2024	2025
Revenue	713.2	645.9	722.5	926.9	736.4	949.3	929.5	1,247.8	3,008.5	3,863.0
Gross profit	59.1	51.5	55.2	74.4	51.6	63.6	65.3	98.3	240.2	278.7
Gross profit margin	8.3%	8.0%	7.6%	8.0%	7.0%	6.7%	7.0%	7.9%	8.0%	7.2%
Selling & Administrative expenses	-34.6	-36.1	-36.2	-38.8	-35.2	-40.0	-42.0	-50.5	-145.9	-167.7
Operating profit/loss	24.4	15.3	19.0	35.5	16.4	23.5	23.3	47.8	94.3	111.0
Operating margin	3.4%	2.4%	2.6%	3.8%	2.2%	2.5%	2.5%	3.8%	3.1%	2.9%
Net financials	-7.5	-7.6	-7.2	-7.2	-7.3	-8.7	-8.5	-10.5	-29.5	-34.9
FX loss (liquidation of foreign operations)	-	-	-	-0.2	-	-	-	-	-0.2	-
Profit/loss before tax	17.0	7.9	11.7	28.4	9.2	15.1	14.6	37.8	65.0	76.7
Tax	-3.0	-1.8	-2.2	-3.8	-1.9	-3.0	-2.9	-8.7	-10.8	-16.5
Profit/loss for the period	14.0	6.1	9.5	24.6	7.3	12.1	11.6	29.2	54.2	60.2
Net margin	2.0%	0.9%	1.3%	2.7%	1.0%	1.3%	1.3%	2.3%	1.8%	1.6%

STATEMENT OF FINANCIAL POSITION (US\$ m)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	2024	2025
ASSETS	1,039.7	885.9	951.5	1,200.8	1,084.1	1,167.7	1,245.0	1,499.8	1,200.8	1,499.8
Non-current assets	82.4	85.9	86.5	88.2	91.5	99.7	98.2	127.2	88.2	127.2
Property, plant and equipment	67.9	70.9	71.5	72.6	75.9	83.9	82.1	106.8	72.6	106.8
Intangible assets (incl. goodwill)	2.0	2.2	2.6	2.8	3.0	3.1	3.2	4.4	2.8	4.4
Current assets	957.2	800.1	865.1	1,112.7	992.6	1,068.0	1,146.8	1,372.7	1,112.7	1,372.7
Inventories	470.4	442.5	410.5	516.8	495.8	494.4	475.2	545.1	516.8	545.1
Trade receivables	341.0	270.7	312.5	396.9	356.0	441.1	513.0	528.8	396.9	528.8
Cash at bank and in hand	114.0	58.9	106.2	155.0	97.7	93.1	112.2	257.6	155.0	257.6
EQUITY and LIABILITIES	1,039.7	885.9	951.7	1,200.8	1,084.1	1,167.7	1,245.0	1,499.8	1,200.8	1,499.8
Equity	294.1	280.6	290.9	298.3	308.8	307.0	316.9	338.1	298.3	338.1
Non-current liabilities	29.0	29.9	29.8	27.2	25.9	30.9	32.6	46.6	27.2	46.6
Long-term borrowings	27.9	28.7	28.7	26.1	24.8	29.7	31.5	45.4	26.1	45.4
Current liabilities	716.7	575.5	631.0	875.3	749.4	829.9	895.5	1,115.1	875.3	1,115.1
Trade payables	358.9	241.4	321.1	510.2	381.6	435.6	467.0	651.1	510.2	651.1
Short-term borrowings	210.4	176.7	175.6	222.3	216.8	229.4	271.0	244.7	222.3	244.7

STATEMENT OF CASH FLOWS (US\$ m)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	2024	2025
Net cash flows from operating activities	-41.5	-24.6	56.2	36.6	-58.7	-0.1	4.7	209.7	26.7	154.8
Net cash flows from investing activities	-3.5	-5.8	-3.5	-5.3	-5.0	-5.7	-1.9	-10.1	-18.1	-22.2
Net cash flows from financing activities	12.7	-44.3	10.4	9.7	-14.1	15.5	-4.3	-28.6	-11.5	-31.5
Net cash flows	-32.3	-74.7	63.1	41.0	-77.8	9.8	-1.5	170.7	-2.9	101.1

KEY RATIOS (US\$ m/x)	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	2024	2025
Net debt (excl. factoring)	45.2	93.6	41.3	22.8	85.8	107.5	106.5	-78.0	22.8	-78.0
Net debt (incl. factoring)	108.8	129.5	81.7	77.6	127.9	144.7	169.6	-2.4	77.6	-2.4
Net debt/equity (excl. factoring)	0.15	0.33	0.14	0.08	0.28	0.36	0.34	-0.23	0.08	-0.23
Net debt/equity (incl. factoring)	0.37	0.46	0.28	0.26	0.42	0.48	0.54	-0.01	0.26	-0.01
Cash cycle (days)	31.3	18.9	16.7	29.4	54.0	46.6	49.7	33.7	39.9	38.1